



2016 ANNUAL REPORT

Rodeo Austin® 9100 Decker Lake Road Austin, Texas 78724 512-919-3000, 512-919-3005 fax RodeoAustin.com Info@RodeoAustin.com

Photographs by Mark Matson, Susan Beth Sloan, Kirt Steinke, Show Photo by Katina

EXECUTIVE COMMITTEE

Brian Lehne, President Eddie Ledesma, President-Elect Lance Lively, Secretary-Treasurer Travis Asklund

Keith Berdoll

Hap Feuerbacher

Brian Hill

Steve Jennings

David Kardosz

KaLyn Laney

Stacy Looney

Bryan Teich

Craig Teykl

Shaun Tuggle

Gilbert Turrieta

Stan Voelker

Fred Weber

Kerry Wiggins

Brian Yarbrough

Jim Sharp, Chief Operating Officer

Jim Sharp, Chief Operating Officer

STAFF

Katy Blankinship, Senior Manager Jennie Glenn, Senior Manager Katie Richmond, Manager Mark Weston, CPA, Finance Manager Vanessa Richmond, Assistant to CEO Jerry Walker, Operations Coordinator Sarah Stotz, Graphics Coordinator Stephanie Mazurkiewicz, Competitions Coordinator Julie McWright, Ticket Coordinator Hollye Simpson, Exhibits Coordinator Presley Holloway, Marketing Coordinator Elsie Cline, Sponsorship Coordinator Alyssa Dotson, Assistant to COO

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A MESSAGE FROM THE PRESIDENT

Where Weird Meets Western was the theme for Rodeo Austin 2016. The fairgrounds shifted dramatically this year to make way for Rodeo Austin's brand new stand alone event, BBQ Austin. Held March 4-5, 2016, the event attracted more than 20,000 guests to enjoy a weekend of carnival fun, live music and world class BBQ.

The Fair and Rodeo took place March 12-26, 2016, and featured nearly 90 live concerts, one of the nation's top 10 junior livestock shows and Austin's largest carnival.

Rodeo Austin's Ride For The Brand Cowboy Tournament returned for a second year to showcase the world's top 96 ProRodeo athletes in each event competing for \$520,000 in prize money. More than 64,000 fans filled the arena to witness the action play out in the progressive bracket-style format featuring Qualifying, Playoff and Final Rounds. Rodeo fans who couldn't attend live watched the Playoff and Final Round performances broadcast on Longhorn Network.



The Competitive Events Department boasted more than 8,000 exhibitors. Due to entry growth, the livestock schedule was expanded to accomodate a two-day Heifer Show. The Youth Auction was held on March 25, 2016 and awarded more than \$1.2 million to junior livestock exhibitors and Youth Western Art Show students.

Rodeo Austin is made up of dedicated volunteers, staff, corporate sponsors and donors, who all contribute time, money and effort to help make the various events sucessful. As a result of their efforts, Rodeo Austin is proud to award nearly \$2 million to the youth of Texas in 2016 through scholarships, auction proceeds and other forms of giving.

Thank you for supporting the Rodeo Austin mission, *Promoting Youth Education – Preserving Western* Heritage.

Best,

Brian Lehne 2016 Rodeo Austin President

ABOUT RODEO AUSTIN



Rodeo Austin, a 501 (c)(3) non-profit organization, contributes nearly \$2 million annually to the youth of Texas with the help of more than 1,000 volunteers, donors and sponsors. Through its acclaimed Livestock Show, Fair, Rodeo and other fundraisers, Rodeo Austin continues to advance its mission, Promoting Youth Education - Preserving Western Heritage.

While delivering superior entertainment and boasting an economic impact that exceeds \$77 million annually, Rodeo Austin is an established community tradition founded in 1938. Staying true to the official sport of Texas, Austin is home to one of America's top 10 ProRodeos.

Rodeo Austin is one of the largest non-profit collegiate scholarship providers in central Texas.

ANNUAL REPORT

The Rodeo Austin Annual Report is a compilation of historical data and analysis from multiple sources. The demographic information was derived from a survey conducted during the Fair and Rodeo in March 2015 by the Digital Media Research and Development Laboratory in the Department of Agricultural Leadership, Education, and Communications at Texas A&M University. There were 1,091 surveys conducted on the fairgrounds with 56% taken in proximity to an entrance gate, 28% taken within the Rodeo Arena and the remaining 15% taken at various locations throughout the fairgrounds. Rodeo Austin partnered with TXP in 2014 - 2015 to analyze and compute the economic and tax revenue impact Rodeo Austin has on the local economy. TXP is an economic analysis and public policy consulting firm based in Austin, Texas. Lastly, Texas State University's M.B.A. Program conducted a survey of 184 Rodeo Austin volunteers.

This annual report documents volunteers, financial and relevant data with the goal of providing valuable insight into Rodeo Austin's operations and present data on the supporters of the organization's mission, Promoting Youth Education – Preserving Western Heritage!

TOTAL GIVING



^{*}An additional \$728,435.77 in Market Livestock Proceeds were given to Junior Livestock Exhibitors

BOARD OF DIRECTORS

Jim Achilles Joel Anderson Travis Asklund Kurt Bender Keith Berdoll Benny Boyd, Jr. Aaron Cabaza Curtis Calhoun Verlin Callahan Calley Callahan Asklund Tommy Carlson Bob Carroll

Drew DeBerry

Jeff Denton

Jeff Dodd Mike Eledge Jerry Epps Jay Evans Hap Feuerbacher Bobby Finley George Fritz Charles Graham Tyler Graham Haskell Griffin Terrell Hamann Greg Hamilton Brian Hill Shawn Hohnstreiter Justine Howe Sterling Howry Dauphen Jackson Steve Jennings Mary Lou Jones David Kardosz Bill Knolle KaLvn Lanev Rick Lange Ashley Ledesma Eddie Ledesma Brian Lehne Paul Linehan Lance Lively

Stacy Looney Monica Masters Greg Maphet Tia Miller Steve Mills Dale Mitschke Frosty Moore Ted Nagel Gary Newman Courtney Oldham Chris Padgett Gene Patalik Trey Powers Latius Prikryl

Stan Ray Bill Rhyan Marie Richter Steve Skinner Paige Smith Morgan Melvin Sobotik Joe Straub Hil Stroup Jim Taylor Bryan Teich Craig Teykl Manny Trinidad Shaun Tuggle Terry Turner

Gilbert Turrieta Alex Valdes Steven Voelker Stan Voelker Larry Walker Russell Waters Fred Weber Kerry Wiggins Corey Wilson Brian Yarbrough



HONORARY BOARD OF DIRECTORS

Community leaders and influential partners supporting Rodeo Austin.

Art Acevedo, Chief of Police, Austin Police Department

Steve Adler, Mayor, Austin City Council

Bill Boone, Founder & Chief Executive Officer, Food Service Management Systems Bill Bordelon, Vice President of Product Support, HOLT CAT Power Systems Bama Brown, KVET

Murray Callahan, Former Rodeo Austin Board of Director

Gregorio Casar, Council Member, Austin City Council - District Four

Bob Cole, KOKE FM

Gerald Daugherty, Commissioner, Travis County Commissioners Court - Precinct Three Ron Davis, Commissioner, Travis County Commissioners Court - Precinct One

Sarah Eckhardt, Judge, Travis County Commissioners Court

Laura Estes, Director of Sales & Marketing, H-E-B

Jason Fearneyhough, Deputy Commissioner of Agriculture, Texas Department of Agriculture

Greg Fenves, President, The University of Texas

Kevin Fowler, Triple 8 Management

Sheri Gallo, Council Member, Austin City Council - District Ten

Delia Garza, Council Member, Austin City Council - District Two

Dan Gattis, Judge, Williamson County Commissioners Court

Ed Goble, Executive Senior Associate Athletics Director, The University of Texas Athletics Margaret Gomez, Commissioner, Travis County Commissioners Court - Precinct Four

John Graham, Executive Senior Associate Athletics Director, Frank Erwin Center

Sara Hensley, Director, Austin Parks and Recreation

Nestor Ho, General Counsel, Silicon Labs

Peter Holt, Chief Executive Officer, Spurs Sports & Entertainment

Ora Houston, Council Member, Austin City Council - District One

Mark Hussey, Dean & Vice Chancellor, Texas A&M University

Ann Kitchen, Council Member, Austin City Council - District Five

Bob Lander, President/Chief Executive Officer, Austin Convention and Visitors Bureau Lee Leffingwell, Former City of Austin Mayor

Mark Madrid, President & Chief Executive Officer, Greater Austin Hispanic Chamber of Commerce

Eric Maund, Manager, Charles Maund Volkswagen

Doug Maund, Owner/Chief Financial Officer, Maund Automotive Group

Mike McCarty, The McCarty Corporation

Stacie McCollum, Director, Programming and Acquisitions, Longhorn Network

Sid Miller, Commissioner of Agriculture, Texas Department of Agriculture

Elliott Naishtat, Representative, Texas House of Representatives

Jason Nassour, KOKE FM

Marc Ott, Austin City Manager

Mike Perrin, Interim Athletic Director, The University of Texas Athletics

Chris Plonsky, Athletics Director, The University of Texas Athletics

Leslie Pool, Council Member, Austin City Council - District Seven

James Prinz, Former Rodeo Austin Board of Director

Nelson Puett, Rodeo Austin Endowment Donor

Victoria Ramirez, Museum Director, Bullock Texas State History Museum

Sabino Renteria, Council Member, Austin City Council - District Three Walt Roberts, Assistant Commissioner, Texas Department of Agriculture

Michael Rollins, President, Greater Austin Chamber of Commerce

Reese Ryan, Owner/Chief Financial Officer, Round Rock Express Baseball

Brigid Shea, Commissioner, Travis County Commissioners Court - Precinct Two

Jim Sylvester, Chief Deputy, Travis County Sheriff's Office

Mark Tester, Director, Austin Convention Center

Powell Thompson, Executive Vice President, American Bank of Commerce

Bruce Todd, Bruce Todd Public Affairs

Kathie Tovo, Mayor Pro Tem, Austin City Council - District Nine

Ellen Troxclair, Council Member, Austin City Council - District Eight Amy Villarreal, Vice President and General Manager, KEYE-TV

Kirk Watson, Senator, Texas Senate

Don Zimmerman, Council Member, Austin City Council - District Six



DIRECTOR EMERITUS

A distinguished honor bestowed upon a Director who has demonstrated exemplary service and leadership.

2012 Inductees Marvin Hamann Billy Fred Platt

2013 Inductee Richard Hill

2014 Inductee Bill Benton

2015 Inductees **Bob Avant** Don Holcomb

HALL OF FAME

Leaders who have demonstrated a long-term dedication to advancing the mission, Promoting Youth Education - Preserving Western Heritage.

2012 Inductees Jimmy Callahan Verlin Callahan Jay Evans Bill Knolle Mike Levi Ted Nagel Robert Sneed

2013 Inductees Mike Eledge Terrell Hamann L.J. Luedecke

2014 Inductees Curtis Calhoun Dr. Charles W. Graham Haskell Griffin Hil Stroup

2015 Inductees Hadley Barrett Stan Voelker

2016 Inductee Tommy Carlson

LIFE MEMBERS

Gary Adams Hebert Adams Bill Aleshire Violet Alexander Joe Alexander Aaron Anderson Luis Argueta George Arnold Rick Assunto Dovne Bailey Gary Baker Jerry Ballard Gonzalo Barrientos Logan Bartz Keith Berdoll Samuel T. Biscoe Brad Blaine Joe Blissit Harvey Bloom Dana Boehm Wolf Bouldin Leonard Bouldin Brad Boyett Michael Braley Betty Braley Robert Brandes Bill Brandes Danette Brav Iohn Braziel Katie Brice Greg Browning Douglas Burns Willie Mae Burns William Bush

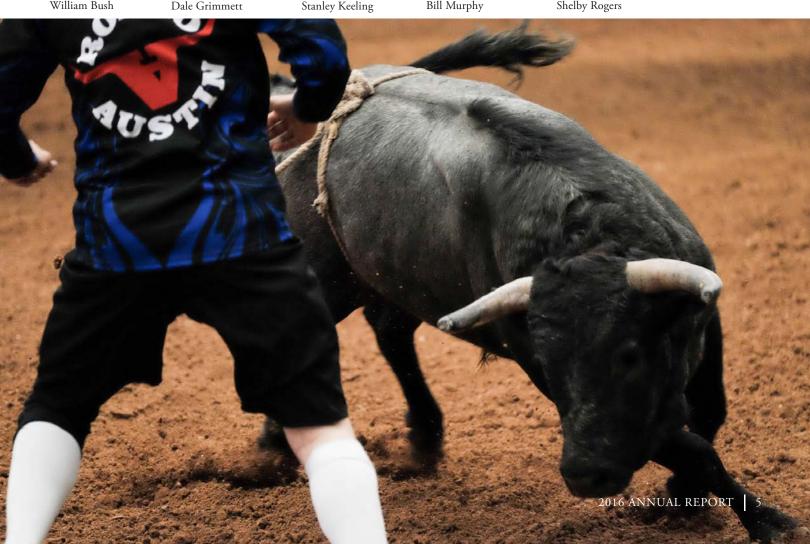
Ron Chandler Dwain Coffey J.V. Cohorn Jack Cook Donald Cooper Jeanette Courtright Dr. Exalton Delco Mrs. Exalton Delco Larry Deuser Brant Dickerson Jeff Dodd Helen Dodson Marcus Dodson Lloyd Doggett Charles Ducote Roger Durden Barbara Earle Allison Engel Tonya Eppright Wanda Ethridge Kenneth Fairly Janice Forney David Forwood Michelle Fox James Francis Debbie Frazier Lee Garner James Garrison Craig Gatewood Gerri Gayner David Gray Cassie Graydon James Grimm Dale Grimmett

Donna Hale Jan Harrell Laura Hayes Theresa Haves Andrew Hayes Janet Hees Kenneth Hees Kermit Hees Lydia Hees Novella Heffington Daniel Hernandez Scott Heselmeyer Karen Hickam Gerald Hill Donald Hipple Courtney Hoffman Bob Honts R.W. Hooper Charles Horn Sterling Howry Amy Hudson Carol Huntsberger Bill Hyman Billy Inman Frederick Jackson Doug Jackson Julie Jalufka Amy Jarmon Kenny Jastrow John Jenkins Bill Jerman Mary Lou Jones Leonard Jones

David Kendall Charlie King John Kinzell Mark Knolle Lee Ann Knox Sharen Kohutek Tom Kouri Edward Krenek Elizabeth Kupferer Sandy Kurtzman Bucky Lamb Ernest Lawrence Larry Lay Sara Lisch Susan Longley Don Mabry Megan Maund Houser Delbert McKenzie Temetria McVea John Meadows Lester Meier Clarence Melber Betty Melber John Merritt Richard Meyer Dr. Barbara Mink Michael Monaghan James Morgan Lloyd Morrison Charles Mott Laurie Mover Jean Mueller William Murphy Bill Murphy

James Nagy Tom Nall Gilbert Nauert Harvey Nauert LaQuita Nauert Steve Newberry Sarah Noteboom Dick Obenhaus Robert Ochoa Steve Orsborn Gene Patalik Matthew Payne Gary Pena Bert Pence Rick Perry Alan Peters Tim Petty Richard Plumb Bill Pohl Dick Polk Tommy Powers Brenda Preston Mark Prinz Iames Prinz William Pruitt Tray Rankin Jim Reeves Penny Reeves Jerry Reeves-Goff Richard Reynolds Harry Rivera Ann Rogers Jennifer Rogers Shelby Rogers

Coni Ross Kelly Ryan Jake Rymer N. Wesley Sanders George Sanders Charlie Schnabel Mark Schram LeAnne Schram Gloria Sharp Carolyn Shumaker Harold Simpson Chris Slahetka Joe Solansky **Jack Stockton** Earlene Sullivan Marty Tanner Sandy Taylor Jim Taylor Lee Turner Dr. Charles Urdy Mrs. Charles Urdy Melanie Uribe Don Ward Watt Wardlaw Russell Waters Cindy West Jeremiah Williams Ron Young





CORPORATE FOUNDERS

46 Cattle, LLC Air Wise, Inc. All State Plumbing Alta Builders, Inc. American Constructors, Inc. Austin Engineering Company Austin Region Sovereign Bank Austin Underground, Inc. Baker Drywall Austin, LTD Bank of America Merrill Lynch Bar Ten Creek Ranch Berry - Gammon Partnership BMC Select Border States Electric Box & Associates Bradley Bryan & Associates Brown Distributing Company Callahan's General Store Calvin's Electric, LLC Capital Land & Livestock Company Capitol Aggregrates, Inc. Capitol Beverage Company Captex Development Company Carpenter & Associates, Inc. **CCA** Centex Materials Central Texas Diesel Chasco Constructors, LTD Comerica Bank Crawford Electric Supply Company Craig Cherico Curtis & Carolyn Calhoun Family

Partnership, LTD Cypress Valley Preserve Dewey Electric, Inc. Dickey & Son Concrete, Inc. Don Wilson Jewelers

Dr. O.B. Jackson, Jr. M.D. DRW Electric, LLC Ed Padgett Company, Inc. Elgin Breeding Service Ergon Asphalt & Emulsions, Inc. Factory Mattress Sales Farm Credit Bank of Texas Floyd's Glass Company Foodservice Management Systems, Inc. Fox Service Company Georgetown Innerloop Self Storage GGI Technologies Gracy Title Company Granite Antler Ranch Graves, Doughtery, Hearon & Moody Greater Ausitn Development Greenwood Harkins, Inc. Griffin Motors Guthrie Lumber Sales, Inc. Hapbach, LLC Hardin Interests Harrell Enterprises, Inc. Hayden Concrete, Inc. Hellas Construction, Inc. Henna Chevrolet, LP Herzog Foundation Drilling, Inc. Hunter Industries, LTD Ironwood Enterprises Jackson Livestock & Ranches Jacobs Engineering Jay Evans Company, LTD Jeffery L. Nash Family, LP Jerry Deese and Company Jimmy Evans Company K L Specialties K.R.M. Concrete Kendrick Land Investment

Key Sprinkler Company Knolle Management, LC KVET/KASE KVUE Television, Inc. Lago Builders, Inc. Lanford Equipment Company, Inc. Lariat B Ranch, LTD Lauren Concrete, LP Leif Johnson Ford II, LTD Lewis Sign Locke Lord Bissell & Liddell, LLP M Rathmann, LLC Margie Joseph & Associates Realtors Martine Properties, Inc. Maund Automotive Group Maverick Excavating Maxwell Locke & Ritter, LLP McNeil FFA Miscellaneous Steel Industries, Inc. MK Development Moore & Moore Enterprises, LTD Mr. Inspector Norton Rose Fulbright, LLP Pacesetter Personnel Pepsi Beverages Company Powell Ebert Smolik PC Prater Automotive Company, Inc. Ramming Paving Company, LTD Ranger Excavating Reinhardt's, Inc. Republic National Distributing Company RGC Advanced Glass, Inc. Riata Enterprises Riveille Peak Ranch River City Drywall, LLP River City Hose & Supply, Inc. Roger Beasley Mazda, Inc.

Rosendin Electric S.S. Petroleum Schmidt Electric Company, Inc. Schmidt Ranch Schneider Ranch Skinner Transportation, Inc. Smith Excavating & Paving, Inc. Solis Security, Inc. Southside Wrecker Spencer Construction Sterling Custom Homes, Inc. Stock Building Supply Stroup Corporation, LLC Sundance Metal Fabricators Teeple Partners, Inc. Tex-Con Oil Company Texas Corrugators Texas Enterprise, Inc. Texas Surety The Grass Patch, Inc. The Luedecke Group Realtors The McCarty Corporation The Sleep Shop The Whitley Company Thyssen Krupp Elevator Tiemann Land & Cattle Development, Inc. Tim's Acres, LTD Twin Oaks Game Ranch, LLC TXOGA Insurance Agency, Inc. Voelker Welding & Construction, Inc. Waterloo Development, Inc. Wells Fargo Advisors Westlake Orthopaedics Westmoreland Plumbing Company YB Ranch

INDIVIDUAL FOUNDERS

Jim Achilles Joel Anderson Jennifer Anderson Tricia Argust Kenneth Arnold Jim Arnold Travis Asklund Bob Avant Robin Bailey John T. Baker Milton Bankston Sue Barker Ben Barnes Vicki Bayer John Beasley, Jr. David Benson Jane Ann Benton Bill Benton Dan Berdoll David Bethke Mike Black Diron Blackburn Ron Blackmore Joe Bland Kaye Blount Benjamin BoBo Brooke Samuel Boothe Mike Boston Kevin Boswell Korby Bourne Jim Boyce Rhonda Boyce Benny Boyd, Jr. Donna Brady Dane Braun Rick Brinnel, Sr. Schandra Brock Gary Brown Lisa Brown JP Bryant Steve Bryson Lee Buckley Aaron Buford Wes Burch Wavne Burklund Kevin Burks Janis Burrow Aaron Cabaza Verlin Callahan Mike Callahan Murray Callahan Jimmy Callahan Leora Callahan-McCarthy Galt Graydon Allison Cambell Tommy Carlson Suzanne Carper **Bob Carroll** Shawn Hagler Matt Carson Leslie Hamann H.C. Carter Marvin Hamann Terrell Hamann Margaret Cathey Mo Hamann Traci Cavender Walter Chamberlain Lorraine Hammett Laurie Chandler Richard Hampton William Cloud Robert Harlan

Joe Colbert David Collier Jerry Conway Marty Cook Jessica Cooper Jorge Cortez Perry Coughlin Tommy Cowan Allison Craig Delton Cravey Keith Crawford Charles Croslin Laura Culin Rob Cullen Barry Cunningham Gary Daniel Drew DeBerry Michael Deckers Todd deClairmont **Ieff** Denton Ken Dickensheets Laura Dodd Danny Doering Robert Dorsett Mickey Dorsey Benjamin Doyle Kenny Dryden Patricia Eckert Tom Eckols Helen Eichblatt Mike Eledge Robert Elizondo Chris Elliott Tom Ellis Craig Engelmann Michael Enoch Joe Bob Everett Les Findeisen Mary Lou Fitzpatrick Greg Forbes Bruce Franks Scott Freng Mike Furry Robert Garrett, III Joe George Bruce Germer Tim Gillespie Kathy Girling-Odom Tyler Graham Charles W. Graham, DVM. Rick Lange Cindy Gray Karis Gray Dennis Green Cindy Greenwood H.A. Guerrero

Preston Harvey Perry Heath Joe Heffington Steve Held Junior Henson Marilyn Hernandez-Honea Chris Luton Odeen Hibbs Steve Hickman B.W. Hickman Scott Hickman Sharon Hightower Richard Hill Brian Hill David Hill Dianne Hill Kelly Hill Linda Hinkle Colin Hodges Mike Hodgson Mark Hodgson Paul Holcomb Don Holcomb Michael W. Holloway Robert Jackson Terry Jackson Darla Jackson Jimmy Jacobs Ron Jacoby Dennie Jagger JP Jansen Anita Janszen Charles Jehl Steve Jennings Virginia Jett Norman Johnson Tristan Jones Randy Jones Wylie Jones Jordan Joe Joseph Steve Kallman Matthew Kapalan Matt Kirk Carol Kitchens Kristy Krenek Sharon Kunz Royce Lacey Terri Lacy Greg Lander KaLyn Laney Randy Lawrence Dale Layne Eddie Ledesma Linda Lee Dubuisson Brian Lehne Erin Leon Mike Levi Paul Linehan Leah Linney Lance Lively Lynn Lollar Todd Longwell

Stacy Looney

Tommy Love

Michael Lucas Ronald Lucas Travis Lundgren Don Lundgren Gail Lupton Jaime Lynn Jason Magdalena Jack Martin Gavin Massingill Monica Masters Dick Matz Mark Maund Mike Mays Jeff McDaniel Wayne McDonald Ray McEachern Kent McEntire Iim McNabb George Meihaus, III James Merideth Bryan Millard Tia Miller Steve Mills Josh Mitchell Chris Mitchell LeighAnn Moehring Jim Monaghan Elaine Monaghan Victor Moreno Kerry Morris Bubba Morrison Mike Moyer George Murfee Ted Nagel Jerry Naiser Bill Napier Glenn Neans Gary Newman Al Niece Frank Niendorff Van Nimrick Michael Nixon Conna Nye Robert Ochoa Linda Oertli Wayne Orender Carroll Overton Juanita Pearson Will Peckham Debra Pena Paul Pennybacker Melinda Perez Peggy Peterson Mark Petrusek Brent Pfluger Leonard Philipp Deke Pierce Billy Platt Nola Plumb Jennifer Poehl

Lori Polk

Shawn Polk

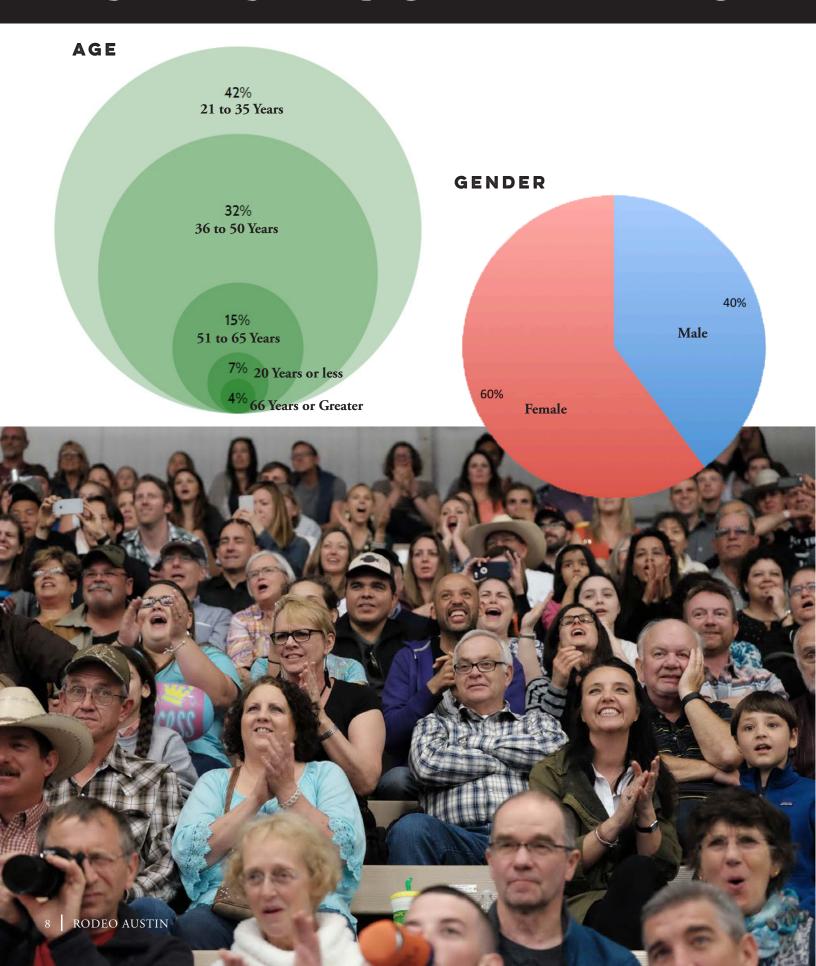
Stacie Pollard

Joe Straub

Steve Popkoff Ronald Potts Edward Priesmeyer Latius Prikryl Nelson Puett Rena Pylant Paul Quinn, Sr. Paul Quinnm Jr. Bill Radford Will Ramirez Jonea Raney Adlinie Rathman Jim Ray Randy Rehmann Mike Reynolds Steven Rhodes Bill Rhyan E.B. "Sonny" Richards Wayne Riddell Steve Rivers Justin Roan Randal Robbins Rick Roberts James Robinson Melody Robinson Karen Robinson David Roche Gary Rodgers Roland Rodriguez John Rogers, Jr. Ronald Roithner Doug Rummel Nolan Ryan Larry Sandlin Clint Sayers Scott Schenk Buddy Schroeder Brian Scott Dennis Scott James Scott Danny Seay Dan Seeds Susan Sheehan John Shelton Mike Shipper Jason Shoumaker Wade Shumaker Dannie Simons Tiffany Simons Michael Sloan Mack Smith Harvey Smith Anna Sneed Elaine Sobotik Melvin Sobotik Leilani Solberg Jay Southworth Barbara Staley David Stevens Shane Stevens Brad Stewart Steve Stolle Craig Stoppenhagen

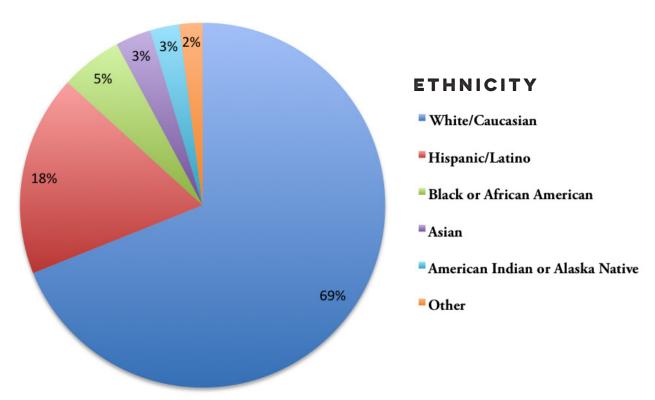
Terry Struble Floyd Stull Steve Summers Rick Talley Bill Tamm John Taylor Bryan Teich Bill Thompson Tony Tijerina Michelle Tobias Jim Tracev Adrian Trevino Steve Trevino Manny Trinidad Shaun Tuggle Kenneth Tumlinson B.L. Turlington Stacy Turlington-Dollar Ricky Turner Terry Turner Jim Turner Sharon Turner Gilbert Turrieta Ronnie Urbanczyk Alex Valdes Gary Valdez Melissa Valerio Rachel Vasquez Bert Vasut Clarence Vinklarek Edward Volek Wayne Voswinkel Marlene Wahl Kristie Waid Suann Waight Larry Walker Justin Walker Steve Watson Mike Weaver Bill Webb Fred Weber Steve Whitaker Don White Dana White Stephanie Whitten Roselind Wieland Cassandra Wiggins Kerry Wiggins Laura Wilkes Duke Williams Michael Willingham Randy Willis Jaymes Willoughby Jerry Winetroub Whitney Withers Cliff Woerner Chris Woods Brian Yarbrough Rebecca Young Montgomery Angelo Zottarelli

RODEO AUSTIN FANS





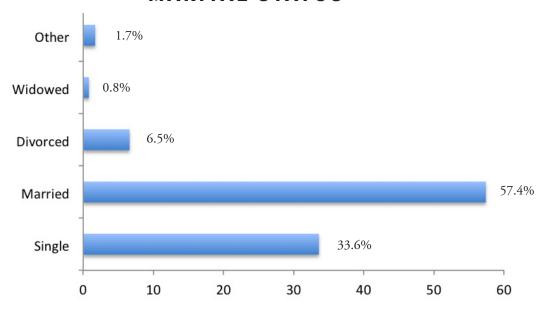
88% of attendees visited the Fair & Rodeo with a group of people



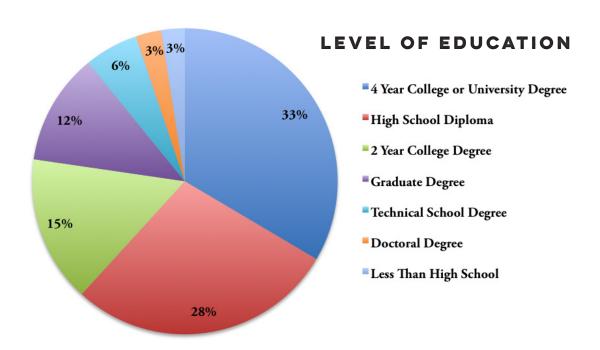


MORE THAN 235,000 GUESTS ATTENDED BBQ AUSTIN & RODEO AUSTIN IN 2016

MARITAL STATUS



57% of fairgoers reported a household income exceeding \$70,000



63% of fairgoers reported they have a college degree

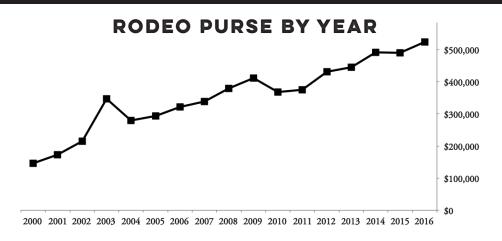
RODEO

The Rodeo Austin Ride for the Brand Cowboy Tournament[™] returned for the second year, paying out a record \$523,486 to contestants.

The Qualifying Round took place March 12-23, 2016, and spotlighted eight contestants each night in the bareback riding, saddle bronc riding, tie-down roping, team roping, steer wrestling, barrel racing and bull riding events. \$230,400 was split between these 12 rounds. The top 16 athletes overall advanced on to the Playoff Round.

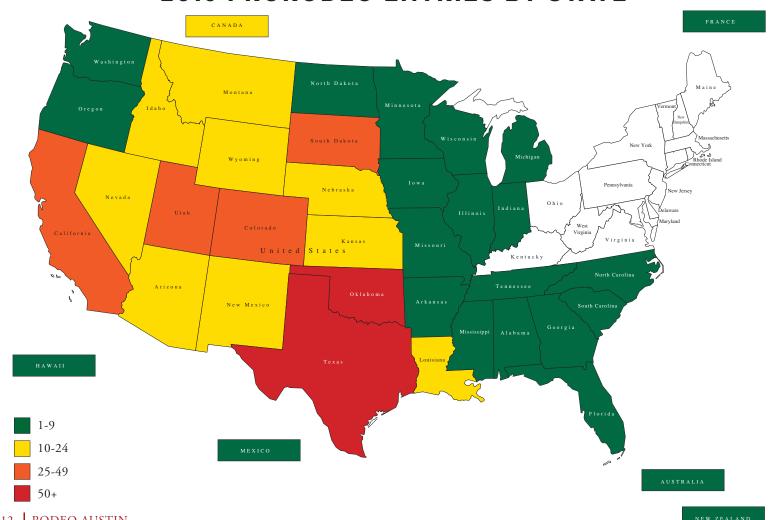
The Playoff Round took place March 24-25, 2016. Each night, eight athletes competed per event for a total of \$140,000.

The Final Round hosted the top eight athletes from each event, paying out a total of \$200,000. The winner of each event received a Rodeo Austin branding iron and the title of Champion.



Rodeo and concert ticket sales reached \$2.3 million. Three performances were recorded and broadcast on the Longhorn Network. Once again, Rodeo Austin offered live-streaming of all rodeo performances and competitive events via YouTube to fans all over the world. With a total of 20,429 views from 99 different countries, Rodeo Austin was watched from New Zealand to Japan.

2016 PRORODEO ENTRIES BY STATE





COWBOY TOURNAMENT

QUALIFYING ROUND 96 ATHLETES X 7 EVENTS

PLAYOFF ROUND 16 ATHLETES X 7 EVENTS

FINAL ROUND 8 ATHLETES X 7 EVENTS

SATURDAY MARCH 12,2016

SUNDAY March 13, 2016

MONDAY MARCH 14, 2016

TUESDAY March 15, 2016

WEDNESDAY March 16, 2016

THURSDAY March 17, 2016

FRIDAY MARCH 18, 2016

TOP 16 ADVANCE

SATURDAY MARCH 19, 2016

SUNDAY March 20, 2016

MONDAY March 21, 2016

TUESDAY MARCH 22, 2016

WEDNESDAY March 23, 2016

THURSDAY March 24, 2016

FRIDAY March 25, 2016

TOP 8 ADVANCE SATURDAY March 26, 2016

RIDE FOR THE BRAND CHAMPIONS

Bareback Riding Jake Vold

Steer Wrestling Logan Gledhill

Team Roping Header Cale Markham

Team Roping Heeler Billie Jack Saebens

Saddle Bronc Riding Nat Stratton

Tie-Down Roping Marcos Costa

Barrel Racing Abby Penson

Bull Riding Shane Proctor



RODEO COMMITTEE

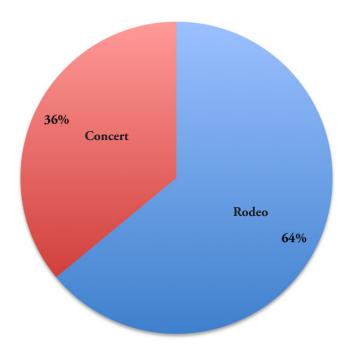
The purpose of the Rodeo Committee is to provide a fair and safe event for contestants and world class entertainment for fans.

> Ricky Masters, Chair Tyler Graham, Vice Chair Jeri Leseman, Vice Chair Dale Mitschke, Vice Chair Travis Randig, Vice Chair David Kardosz, Executive Liaison

Jason Krenek Dane Andress Kurt Landry Jason Andress Lloyd Bjorgo Tiffany Landry Frank Lawhon Alyson Falk Kelsey Greiner Melanie Ledesma Rebecca Horne John Jackson Jardin Loeffler Jon Lollar Leslie Jackson Lynn Lollar Ellerie Jackson Kirsten Lollar Anita Janszen Daniel Madera Mike Jones Sascha Kardosz Manny Mancias Dennis Kelley Danny Masters Dalton Moore John Kelley MJ Kelley Frosty Moore William Kelley Terry Ochoa Megan King Lauren Prikryl

Jeffrey Pruitt Dana Randig Travis Randig Walter Randig Richard Reinap Charles Leseman, Sr. Ali Rhyan Michael Rogers Susan Ronshausen Lynda Smith Bill Tamm Krystal Towery Cathie Tuggle Tommy Ward Callie Ward Fred Weber

WHY DID YOU PURCHASE A **RODEO & CONCERT TICKET?**



EVENT STAFF COMMITTEE

The purpose of the Event Staff Committee is to provide guest hospitality, take tickets and ensure world-class entertainment for fans.

Terry Turner, Chair Kara Garrett, Vice Chair Novella Heffington, Vice Chair Leonard Jones, Vice Chair Tia Miller, Vice Chair Brian Hill, Executive Liaison

Debby Abigt Grace Adams Charlotte Adams Fatima Badilla Stacey Bain Gary Baker Ion Banks Liza Banks Vickie Barton Breana Barton Lori Baugh Adriana Becerra Sheri Beggs David Benson Ponda Bethke Shirley Bibles Shawna Bluth Marie Boatright Karen Boes Valentina Bogdanova Judith Bolles Cheryl Bonorden Christy Bonugli Billie Bonugli Sharon Boone Victoria Brady Amanda Briggs Johnathan Brockway Scotta Brooks Ande Brophy Ashley Brown Ruth Bullock Beth Bunch Iim Bunt Janice Burch Wes Burch Steve Burnett Michael Butler Allison Cambell Deanna Campos Mike Carter Karen Cavin Phillip Chappell Melissa Claborn Andrea Cleveland William Cleveland Andrea Coles Priscilla Collister Shawn Colson Ronda Comer Daniel Contreras Robbie Cook Erica Cook Sara Coon Sharon Cooper Melissa Corliss Mitch Corliss Jean Crawford

Lisa D'Amato

Michelle Desormeau

Pam Daniel Kathy Danielson Jann Dionne Mary Dobbs Megan Domel Robert Doss MacLean Dove Carrie Esparza Ashlev Esser Diana Everman Sandie Faske Melissa Faught Stacey Fenton Pat Finlay Pamela Flynn Peter Ford Shauntal Fort Michelle Fox Cindy Frank Doug Frank Londa Freeman Ann Fulcher Marty Galliart Michelle Garcia Shirley Garvel Robert Gebhardt Billy Giles Cynthia Gillespie Dorothy Gillette Dawn Goldberg Stu Goldberg Anthony Gomez Dianne Gomez Hernan Gonzalez Norma Gonzalez Kathy Gossett Elaina Griffiths Debbie Grona Michael Grooms Pam Grooms Debe Guerra Eddie Guerra Dianna Gunn Carol Gwynn Diane Hagan Lisa Hammond Susan Hansen John Harris Stacey Harris Kit Haverland Novella Heffington Hadley Hempel Rosalie Henry Tracy Henson Linda Hickman Jessie Hickman Jacqueline F. Hickman

Brenda Highsmith

Cynthia Hill

Cynthia Hilt

Leonard Hilt

Sue Holmes

Diana Hood

Rodney Homer

Trisha Howard Lori Hudson Michele Hulsey Rick Hulsey James Jackson Kathy Jackson Shannon Jacque Marina Jaramillo Amy Jett Donna Johnson Jackie Johnson Linda Johnson Leonard Jones Niki Jones Cyleada Jones Joan Judy Paul Jundt Eugenio Justo Ryan Kaderka Scott Kaderka Aaron Kaderka Khan Kammerer Mike Kelly Ashlev Kelm Terry Kinniell-Maletta Denise Kirkham Traci Kitchen Harry Klein Christine Klein Norma Klein Mark Knolle Kristi Koch Tiffany Koenig Leola Lamb Susan Lambert Lindley Brad Lancaster Christi Lancaster Kevin Lancaster Maryanne Lancaster Marie Landon Megan Landon Kelly Larson Anne Layton Gregory Ledenbach Frances Ledenbach Caren Lee Taylor Leos Becky Linam Leah Linney Veronica Lopez Matthew Maas Shelly Maas Wanda Maas Christina Mabrey Raymond Maddux Kelley Markert

Sergio Marquez

David Mason

Sheryl Mason

Thomas Mason

Cat Mattingly

John Mason

Della Maxson Annette McCoy Ginger McCready Riley McKade Laura McKinney Valeriane McNeill Shelly McWilliams Julie McWright Davina Merkel Deborah Milam Kasi Miller Laurie Miller **Bobby Miller** Ginny Miller Norman Miner Michelle Morris Nancy Moxley Michelle Moxley Liz Mundell Dian Myers Katrina Nance Jason Nehring Cecelia Noll Edward Nunez Karen Nunez Steve Orsborn Karen Parker Laura Parunak Wesley Pearson Paul Pennybacker Margie Petru Mark Petrusek Beverly Petrusek Christopher Petrusek Jordan Phillips Gail Pitchford Robert Pitchford Paul Prudden Linda Pryer Greg Pryer Savannah Pryer Robert Puente Junie Quilty Henderson Hope Ramirez Elena Ramirez Eleno Ramirez, Jr. Hugh Ramsey Bruce Raney Jan Redd Jenieve Rose Reed Marcia Reed David Reineke Nancy Retzloff Norma Reyna John Reyna Mallory Richter Hilary Roberts Evelyn Robinson Donna Roland

James Rucker

Ruth Rucker

Ashley Scarborough

Pam Scarborough LeAnne Schram Rebecca Schroeder Patricia Schultz Brenda Scott Ray Selvera Stephanie Sharif Mack Sherrod Geni Silvey Royana Sims Melanie Sims Joe Small Lvnda Smith Cheryl Smith James Smith Curtis Smith Leilani Solberg Donald Solberg Glenn Spradlin Laura Spradlin Michael Stathem Brooke Stevenson Steve Summers Randall Surrey Robin Surrey Julie Swink Pete Tamez Christopher Tatsch Joan Tatum Rebecca Taylor Allison Terry Ricky Tindell Sonja Tindell Lee Tracv Samantha Truchsess-Stathem Debbie Trumble Tammy Tschirhart David Urban Alicia Vardo Jimmy Vasquez Irene Venegas Gina Villarreal Marj Waley Mitch Walker Donna Wallace Stephanie Ward Walker Webb Gayl Webb Carl Wentzel **Emily Wethington** Susan Wheeler Teresa Williford Gaynell Wilson Ashley Winslett

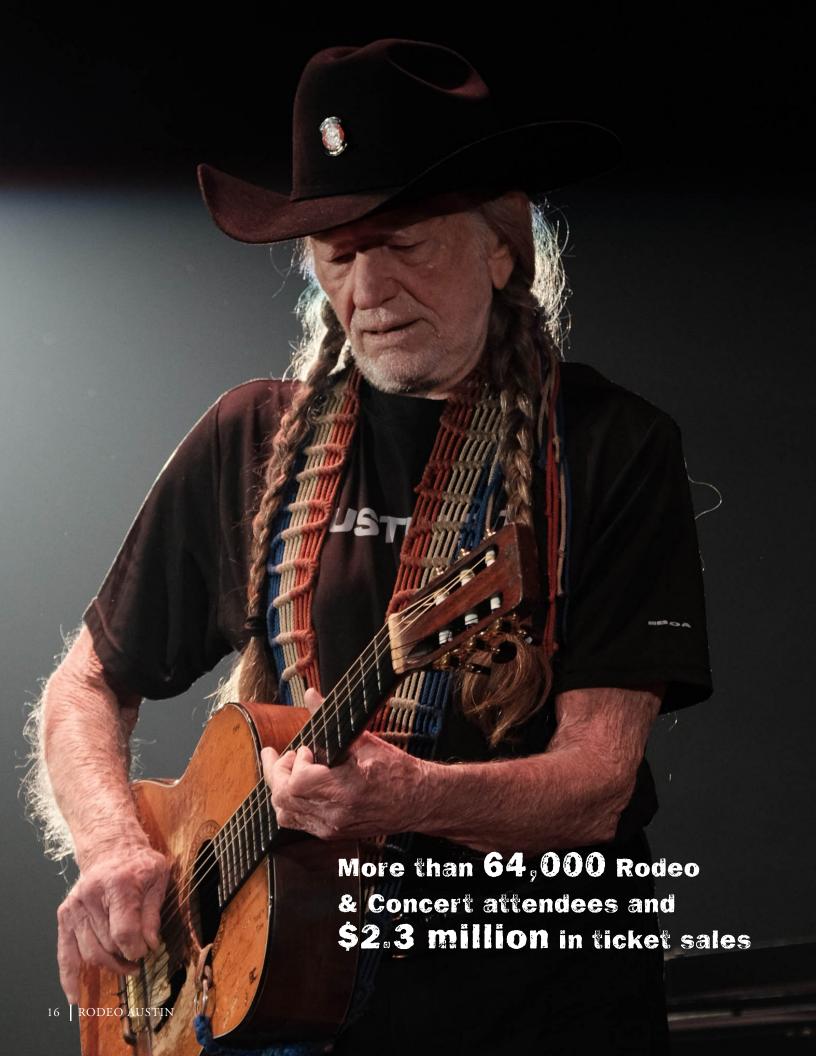
Brian Winslett

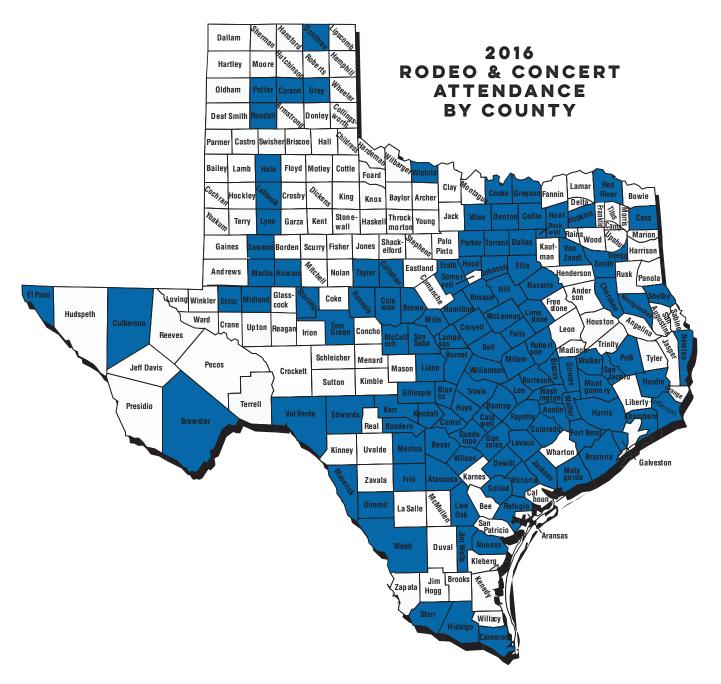
Darrell Winslett

Laura Winslett

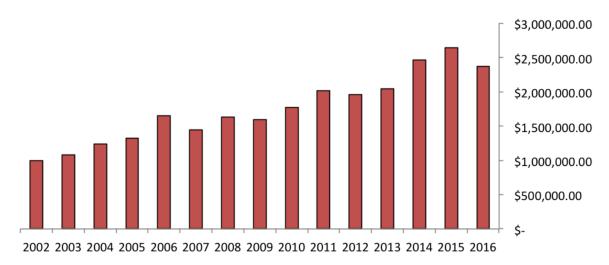
Dawn Wuthrich

Syed Zaman

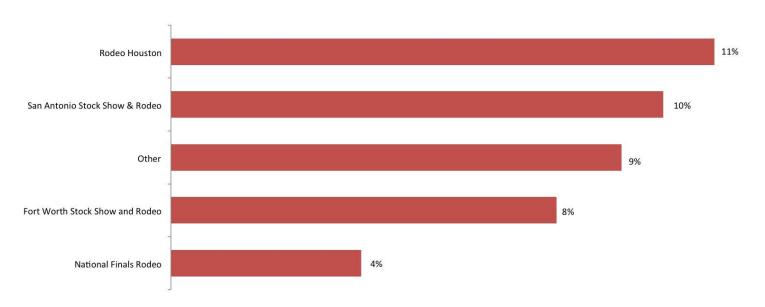




RODEO & CONCERT TICKET SALES



WHAT OTHER RODEOS DO YOU PLAN TO ATTEND?

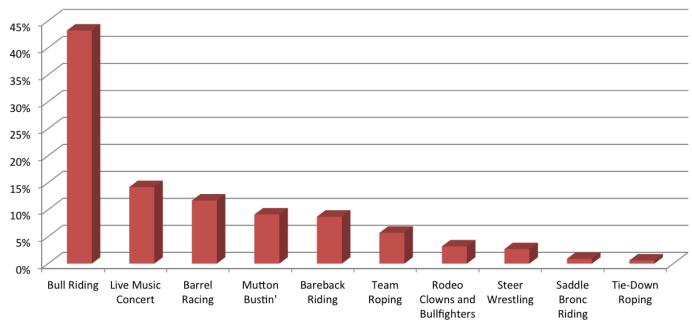


WHAT OTHER AUSTIN EVENTS DO YOU PLAN TO ATTEND THIS YEAR?

• ROUND ROCK EXPRESS	32 %
• UNIVERSITY OF TEXAS FOOTBALL GAME	26 %
• CEDAR PARK CENTER	26 %
• FRANK ERWIN CENTER	26 %
ACL MUSIC FESTIVAL	26 %
• SOUTH BY SOUTHWEST	20%
• FORMULA 1	16%
I DO NOT PLAN TO ATTEND ANY OF THESE EVENTS	25 %



WHAT IS YOUR FAVORITE RODEO EVENT?



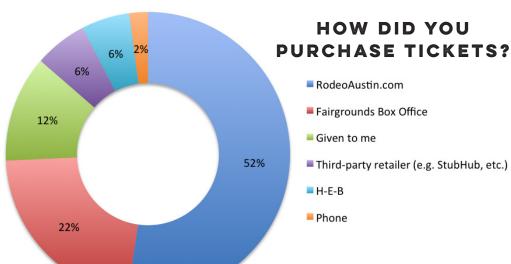
LIVE MUSIC



Staying true to Austin's Live Music Capital of the World mantra, Rodeo Austin featured nearly 90 live concerts over the course of the 15-day Fair and Rodeo. Hosted on the KASE/KVET Stage, 100X Club Stage, Main Stage, and at the Bullet Proof Party, the concerts featured bands ranging from traditional country to R&B.

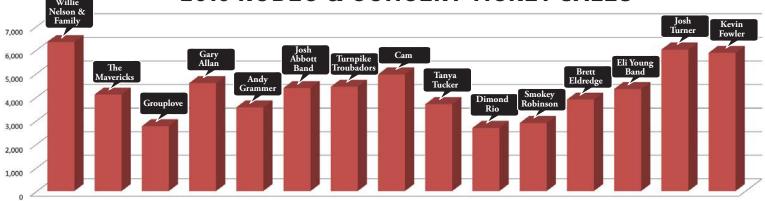
Main Stage entertainers included: Willie Nelson & Family, The Mavericks, Grouplove, Gary Allan, Andy Grammer, Josh Abbott Band, Turnpike Troubadours, Cam, Tanya Tucker, Diamond Rio, Smokey Robinson, Brett Eldredge, Eli Young Band, Josh Turner and Kevin Fowler.





Rodeo Austin fans purchased their tickets in a variety of ways, with the most common being RodeoAustin.com. The four top-selling concerts of the year were Willie Nelson & Family, Josh Turner, Kevin Fowler and Cam.

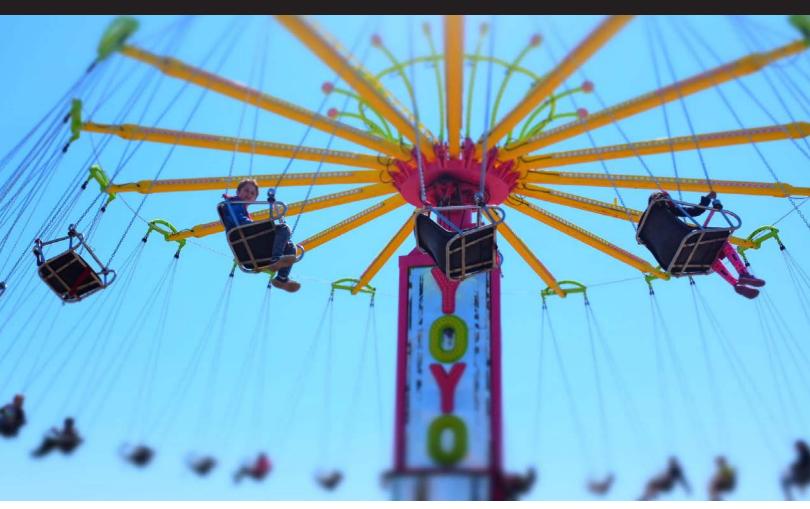








FAIRGROUNDS



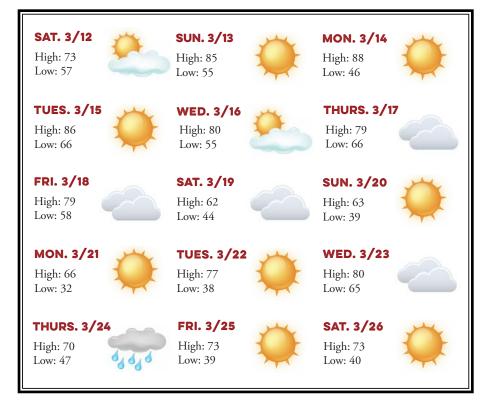
Fairground attendees enjoyed a wide variety of attractions, including: Swifty Swine Pig Races, Tomás Garcilazo - The Charro, Kidstown, and new in 2016, Team Ghostrider, a popular show featuring monkeys riding dogs.

The fairgrounds offered a diverse variety of delectable foods, top-notch shopping and exhilarating rides and games provided by Crabtree Amusements, GMC Concessions, 43 independent food vendors and 98 commercial vendors. Fiftyseven carnival rides and 32 carnival games and attractions offered something for everyone. Combined gross sales for these concessions and attractions for 2016 exceeded \$3.8 million.

The School Tours program entertained eager minds as 7,952 students, teachers and chaperones enjoyed the educational opportunities offered March 21-25, 2016.

More than 215,000 guests visited the fairgrounds during the Fair & Rodeo. Adult admission was \$8 and child admission was \$5. Parking was \$10 per car.

WEATHER REPORT











Rodeo Austin was proud to unveil a new and improved event, BBQ Austin on March 4-5, 2016. BBQ Austin featured an expanded BBQ competition with 91 teams that competed for the title of "BBQ Austin Grand Champion."

More than 20,000 guests also enjoyed carnival fun at Austin's largest carnival and listened to live music by eight

bands headlined by Whiskey Myers and Josh Abbott Band.

Overall, the event raised \$125,761 for the Rodeo Austin mission. Teams competed with samplings from brisket and ribs to bloody mary drinks. The top three fundraising BBQ teams were 5-0 Cookers, Pit Stop and Texas Smoke 'Em, respectively.

BBQ COMMITTEE

The purpose of the BBQ Committee is to host the annual BBQ Cook-Off and annual BBQ Auction & Concert.

Melvin Sobotik, Chair Brad Boyett, Vice Chair Paul Hermesmeyer, Vice Chair Shayne Lockhart, Vice Chair Rick Plumb, Vice Chair Keith Berdoll, Executive Liaison

Lauren Adkins Michelle Allen Amy Andrews Norma Babcock Steve Babcock Tess Baker Shelly Baker Steve Baker Tommy Barker Kevin Barnes Justin Barron Brittany Baugh Lori Baugh Jenny Beattie Dorsey Gregg Bickwermert Karen Boes

Cheryl Bonorden Amber Bortle Brenning Linda Botello Susan Boyett Danielle Boyett Victoria Brady Dewy Brooks William Butler Susan Carlson Nance Carmack Cheryl Carrabba Melissa Claborn Margi Clark Cecil Clawson Luis Cuellar Laura Culin

Pam Dahl Deanna Davis Julie Deinzer Nicole Dockrey Mickey Dorsey Susan Dorsev Terry Dorsey Michael Dunnigan Lisa Edwards Scott Edwards Kendra Edwards Riley Edwards Helen Eichblatt Carol Evans Diana Everman Belinda Flores

Londa Freeman Marty Galliart Evelyn Garnett Alma Garza Cynthia Gillespie Mary Chriss Jennifer Hage Brent Harrell Wanda Hawkins Theresa Hayes Steve Hays Alicia Hebert Margaret Hermesmeyer Brian Hill David Hill Trudy Hill Carol Huntsberger Felicia Jackson Kathy Jackson Shannon Jacque Rvan Kaderka Scott Kaderka Pat Kennedy Dale Kern Kelli King Angel Kirk Leslie Knudsen Leola Lamb

Tom Langley Doug LaPlante Sonny Lawter Christie Laycox Glenda Lee Victoria Lee Ron Little Julie Little Kim Lockhart Katy Logue Kathy Long David Lord Katherine Lutter Matthew Maas Shelly Maas Wanda Maas Susan Mahan Kelley Markert Ginger McCready Cade McGibboney George McGraw Timothy McMillan Dustin Merkel Mike Mikeska Kristin Miner Melanie Mitchell Oscar Montova Tracy Montoya

Caryn Moore Julie Moore Paulette Morris Davy Munsterman Jerry Naiser John Nolker Sue Nordhausen Kathy Oglebay Brieanna Oglesby David Palmer Iennifer Parker Sherry Payne Margie Petru Island Phillips Rvan Pierce Nola Plumb Richard Plumb William Pruitt Rena Pylant Juan Resendez Fernando Rivera Rick Roberts David Robertson James Rucker Matt Rutherford Michele Ryon Mike Ryon Juan Sauceda

Eric Schoenduby LeAnne Schram Mark Schram Melanie Sims Eleaine Sobotik Leilani Solberg Donald Solberg Sandra Steadham Shelly Sutton Christopher Tatsch John Taylor Rebecca Taylor Gina Treuter Susan Turrieta Paula Walker Kreg White Ronald White Sue Wiehe Rebecca Williams Audrie Wilson Gavnell Wilson Jeri Wines Gina Wood



BULLET PROOF COMMITTEE

The purpose of the Bullet Proof Committee is to provide a contributor-driven private party the last two nights of the Fair and Rodeo.

Steven Voelker, Chair Jeff Dodd, Vice Chair Jason Magdalena, Vice Chair Jeffrey Rutkowski, Vice Chair Brian Schultz, Vice Chair Ashley Ulbricht, Vice Chair Stan Voelker, Executive Liaison

Robin Bailey Kevin Barnes Justin Barron Karen Boes Chervl Bonorden Linda Botello Susan Boyett Danielle Boyett Carrie Brooks Frank Bucher Vanessa Bucher William Butler Luis Cuellar Ava Denton Michelle Desormeau Jann Dionne Megan Domel Hilary Dominguez

Michael Dunnigan Helen Eichblatt Carol Evans Melissa Faught Melinda Fiebig Michael Fluitt Carla Ford Alma Garza Javier Garza Lori Grav Susan Greer Jerry Greer Ericka R Gregor Scott Grumbles Jennifer Hage Andrew Haves Theresa Hayes Steve Hays

Alicia Hebert Brian Hill Jodi Holtz Rick Hulsey Kathy Jackson Tom Jennings Kevin Kent Angel Kirk Harry Klein Mark Kohring Kathy Korte Leola Lamb Sonny Lawter Christie Laycox Victoria Lee Jason Lewis Ron Little Julie Little

Kathy Long CC Lopez Alexis Manley Justin Leo Mathers Matthew May Kathi McAdoo Cade McGibboney Laura McKinney Timothy McMillan Laurie Miller Melanie Mitchell Art Moore Paulette Morris Jason Nehring Kathy Oglebay Jennifer Parker Kaylee Payne Sherry Payne

Melinda Perez AJ Peterson Marka Peterson Hannah Rabuse Austin Reynolds Ronald Roberts Eddy Ronshausen Pamala Rutkowski Juan Sauceda Michael Schroeder Rebecca Schroeder Caitlyn Shumaker Brittney Smith Leilani Solberg Donald Solberg Shelly Sutton Travis Thorne Gina Treuter

Charlie Ulbricht
Cynthia Valadez-Mata
Scott Voelker
Lynne Weber
Brandon Weber, II
Michael Wehmeyer
Michelle White
Kreg White
Ronald White
Sue Wiehe
Braylon Wilcott
Rebecca Williams
Audrie Wilson
Gina Wood
D'Anna Youngman

PROMOTING YOUTH EDUCATION .



PRESERVING WESTERN HERITAGE



COMPETITIVE EVENTS

The Competitive Events Department attracts youth and adults from across the United States to participate in a diverse set of educational and character building competitions. In total, there were 8,023 entries for the Junior Livestock Show, Open Livestock Show, Horse Show, Ultimate Scramble Championship, Youth Western Art Show and Miss Rodeo Austin Scholarship Contest. Today, Rodeo Austin is home to one of the nation's top ten junior livestock shows.

The Ultimate Scramble Championship (USC) was held March 19, 2016, with 160 young competitors. Multiple heats led to the championship round in the Rodeo Arena. A total of \$116,000 was awarded to USC competitors.



COMPETITIVE EVENTS COMMITTEE

The purpose of the Competitive Events Committee is to provide a safe level of competition during the Livestock and Horse Shows throughout the 15-day Fair and Rodeo. The committee prides itself on promoting agriculture with live demonstrations and displays while preserving western heritage.

> Bob Carroll, Chair Bobbie Bishop, Vice Chair Andy Feild, Vice Chair Chris Mellenbruch, Vice Chair Greg Schultz, Vice Chair KaLyn Laney, Executive Liaison

Debby Abigt Joe Alexander Violet Alexander Kelly Bender David Benson Bob Bishop Brooke Bishop Bradley Blaylock Michael Blelinger Melissa Bond Mark Bonner

Jaye Chasteen Nida Chompunich Shelley Conran Stephan Conran Jerry Cooke Jeremy Deutsch Jeff Dodd Ernie Dominguez Harold Eubanks Tom Feild Will Feild

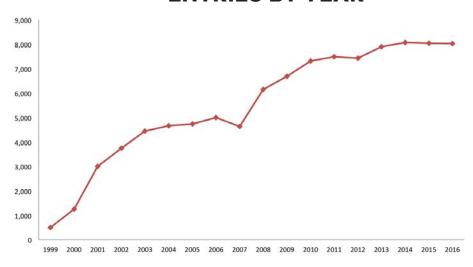
Lindsey Fetty Kayla Fink Karen Flowers Milton Flowers, III Melissa Forbes Brenda Foss Kyleigh Ann Futrell Brant Gibson Katie Gibson Cindy Gray Ericka R Gregor

Terry Grona Diane Hagan Lucy Hanks James Haugen Wanda Hawkins Novella Heffington Nathan Hendricks Sarah Hendricks Nathan Hendricks Brandon Henkes Paul Hermesmeyer Chuck Hess Janine Hess Brian Hill Vernon Hodde Iason Hodde Billy Inman Felicia Jackson Amy Janecka Tom Jennings Pamela Kardosz Kari Jo Kelso **Dusty Kiggins** Terry Kinniell-Maletta Iohn Kinzell Kristi Kitchens Heath Kitchens

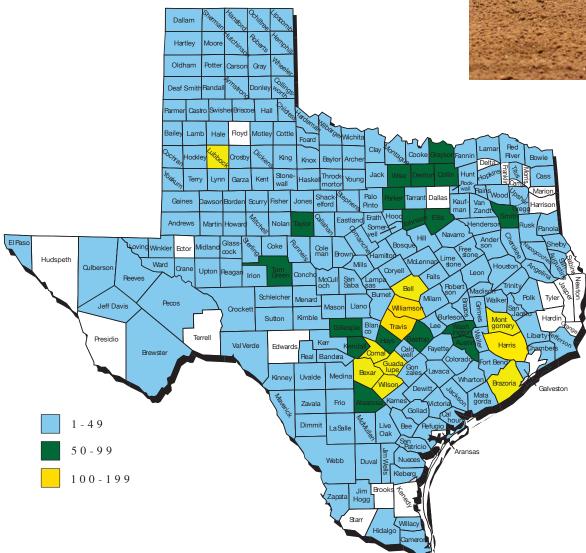
Amanda Kowalski Tiffany Landry Kelly Larson Amy Lindner Bernadette Lingo Mary Luedeker Betty Marak Sharon Marcon Marty Martinez Leslie Mayher Mike McCauley Marilyn McCauley Danny McDaniel Jan McDonald Paige Morgan II Murphy Laura Parunak William Peckham Jolee Pekarek Marie Pesch Margie Petru Ann Pierce Kara Powers Shirley Pruitt Crystal Pugh Penny Reeves Michael Rogers

Joy Roman Robert Sanchez Julie Scully Becky Silco David Silco Melanie Sims Melvin Sobotik Michael Stathem Amanda Sudduth Dest Sudduth Colby Talley Rickey Talley Pete Tamez Sandy Trevino Kellie Trinidad Jesse Trocino Jessica Twohig Lauren Vanderlaan Ryan Vickers Doug Vrabel Donna Wallace Fred Weber Corey Wilson Shirley Winsier Tammy Young Phyllis Youngdahl

COMPETITIVE EVENTS **ENTRIES BY YEAR**



2016 COMPETITIVE EVENTS **ENTRIES BY COUNTY**





CALF SCRAMBLE COMMITTEE

The purpose of the Calf Scramble Committee is to raise funds to award 4-H/FFA students certificates to purchase a livestock project of their choosing and show at the next year's event. The committee administers the Ultimate Scramble Championship event at Rodeo Austin.

Joe Straub, Chair Ashley Ledesma, Vice Chair Travis Asklund, Executive Liaison

Amy Andrews Steve Babcock Douglas Burns Michelle Chiles Krisha Cook Michelle Desormeau Mary DeWitt-Rodriguez Jessica Embry Kayla Fink Cindy Gray Paul Hermesmeyer Jason Hodde James Hoskins Dauphen Jackson Ellerie Jackson Amy Janecka Anita Janszen Kevin Kent Brittany Ledesma

Eddie Ledesma Timothy McMillan Mike Moyer JJ Murphy Terry Ochoa Iennifer Orman Michael Orman Scott Phillips Shirley Pruitt Ronald Roberts Roland Rodriguez Susan Sheehan Tim Smith Brittney Smith Jake Straub Krystal Towery Kellie Trinidad Manny Trinidad Gloria Velasquez

YOUTH AUCTION

The Youth Auction, held on March 25, 2016, at the Bullock Texas State History Museum, awarded a total of \$1,203,845; of that \$1,145,125 went to Junior Livestock exhibitors and \$58,720 was awarded to Youth Western Art Show students.

The Grand Champion Steer was exhibited by Anna Grace Bourgeois from Fredericksburg FFA and was purchased by Goaters Buyers Group, AT&T, Heifer Trap, Benny Boyd Auto Group, Austin Underground, Inc., Morris Glass, Bison Global Logistics, H-E-B, BBQ Boys Buyers Group, Buck Wild, and Beutler & Son Rodeo Co. for \$62,500.

YOUTH AUCTION COMMITTEE

The purpose of the Youth Auction Committee is to support the projects of the youth of Texas and the Rodeo Austin Scholarship Fund, through fundraising, organizing and administering the Youth Auction event.

Craig Teykl, Chair Gene Patalik, Vice Chair Sterling Howry, Vice Chair Bill Rhyan, Vice Chair Matt Berry, Jr., Vice Chair Russell Waters, Vice Chair Trey Powers, Vice Chair Chris Padgett, Vice Chair Benny Boyd, Jr., Vice Chair Ashlee Arnold, Vice Chair Amelie Cabaza, Vice Chair Craig Teykl, Executive Liaison

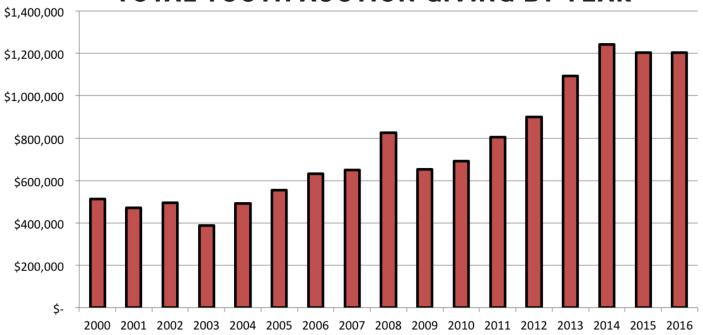
Norma Babcock Christy Bowen **Ied Evans** Jamie Evans Sandie Faske Melissa Forbes Ricky Gonzales Novella Heffington Marilyn Jones Kari Jo Kelso Heath Kitchens Kristi Kitchens

Kelly Larson Jeri Leseman Dawn Liesmann Jennifer Lopez David Mattlage Patti Maund Andrea McFarland Jolee Pekarek Ryan Pierce Ali Rhyan Hilary Roberts Sheila Slagel

Tricia Sullivan Ashley Teykl Connie Teykl Susan Thompson Sandy Trevino Terry Turner Ashleigh Vanderveer Cassandra Wiggins Jennifer Wooderson



TOTAL YOUTH AUCTION GIVING BY YEAR



BLUE RIBBON DONORS

Lone Star Cattlemen

RED RIBBON DONORS

Goaters Buyers Group Goathounds Buyers Group Benny Boyd Auto Group President's Club Buyers Group Tommy Dodd Memorial Buyers Group

WHITE RIBBON DONORS

Oink, Inc Buyers Group Pit Stop BBQ H-E-B Pappa Cluck Buyers Group

GREEN RIBBON DONORS

High Tech Buyers Group Gala Buyers Group Lehne Construction, Inc. Capitol Cleaners Brisket Brothers Buyers Group Sun Coast Resources Comanche Holdings, LLC

YELLOW RIBBON DONORS

Heifer Trap Morris Glass **BBQ** Buyers Group Event Staff Buyers Group Milano Livestock Exchange Austin Underground, Inc. Hellas Construction, Inc. Dell PlainsCapital Bank



PINK RIBBON DONORS

Acts & Exhibits Buyers Group; Holt Cat of Texas; BBQ Boys Buyers Group; Aaron Concrete; Big State Electric; Chasco; Bill Tamm; Bremond MacDougal; Pork Belly Buyers Group; Gilbert & Susan Turrieta; Matt Berry, Sr. and Matt Berry, Jr.; Fat Cat Boatworks; Ambassador's Buyers Group; First State Bank Central Texas; Down in the Dirt Buyers Group; Campers Direct; Ramming Land; Gillespie County Wild Game Dinner; Shane P. Anthony; Arnold Oil; Buck Wild; Jim Taylor; Lammes Candies; Oil Dog Pile; Angels Above Buyers Group; R Bank; GMC Catering; Williamson County Buyers Group; Capital Concrete Pumping; David & Sascha Kardosz; Lance Lively; Rhyan Technology Services; Aquaholics Watercraft Rental; Bison Global Logistics; Cops 4 a Kid's Future; Crossroads Cattle Company; Grotefeld Hoffmann; Lone Star Family Farms; RJC Farms; AFP; Westlake Medical Buyers Group; Executive Commitee; Beutler & Son Rodeo Co.; John Seymour; Jay & Lynn Evans; Silver Creek Ranch; Bell County Buyers Group; Ditch Witch of Central Texas; Capital Farm Credit; Caldwell County Buyers Group; Horizon Bank; Kidd Roofing; Smith Turrieta Engineering; Voelker Custom Homes; Martin Marietta; Dauphen Jackson Cattle Co; Bonnie Whiteis; Susan & Mickey Dorsey; Lauren Concrete; Royalty Clearinghouse; Directional Guidance; Dahlstrom Show Lambs; Fuquay, Inc.; Randig Insurance Agency; Tex-Con Oil; Buena Vista Foundation; 100X Buyers Group; KEYE TV; Pigs 4 Kids; Billy Atwell; Alpha Painting; RMD Crew; C Jason Spence; MidTex Materials; Fred Weber; Kopplow Construction; Mechanical Reps; Triple H Field Services

CONTRIBUTING DONORS

Hamilton Commission Company; Dr. John Davidson; Dr. Steven Golla; Pruitt Cattle; Steve Skinner; JAG Trucking, Inc.; Tatschs Cafe; Cowley Livestock; John Alford; Malitz Construction; Curtis Calhoun; Joe Bland Construction; Tyler Graham; Jimmy Callahan; Jeff & Tina Ripley; Joe & Kendra Lee; Mo & Millie Hamann; Statewide Materials Transport; Travis County Youth Show Board; Lonesome Dove Enterprises; Robin Gerlich; State Farm Insurance; Reinforcing Steel Supply; A&G Electric; Callahan's General Store; Reynolds Nationwide; Rodeo Committee; Christine Hasha; Woodmen of the World; Barta Construction; Robert Wood; Jason Hodde; Temple College; Zara River Lamb

ANNUAL EVENTS



The Shoot Out Sporting Clay Tournament was held on October 6, 2015 on Rodeo Austin and City of Austin park land. Outdoor enthusiasts, local businesses and volunteers alike participated in this unique fundraiser to support the Rodeo Austin mission.

The event was complete with friendly competition, prizes, awards and an auction featuring weekend getaways and sporting packages.

In total, 315 people participated on 63 teams throughout the day. The event brought in \$125,842 in net income.

SHOOT OUT SPORTING CLAY TOURNAMENT COMMITTEE

The purpose of the Shoot Out Committee is to host the annual Sporting Clay Tournament. The Shoot Out is designed to generate revenue to futher the mission of Rodeo Austin.

Caleb Stafford, Chair Mickey Foster, Vice Chair Charles Hamilton, Vice Chair Ashley Ulbricht, Vice Chair Brian Hill, Executive Liaison

Mark Baker
Kristin Carpenter
Emily Dietman
Caley Dorsett
Laci Ehlers
Larry Ehlers
Diana Everman
Michael Fluitt
Jennifer Hage
Debbie Hees
Novella Heffington

Haley Hogan Rodney Homer Kristen Kirkpatrick Sonny Lawter Mark Maund Patti Maund Larry Miller Melanie Mitchell Dalton Moore Art Moore Frosty Moore

Gary Newman Kirsten Notaro Jose Pena Tommy Rakowitz Robbie Rakowitz Austin Reynolds Eddy Ronshausen Pamala Rutkowski Nancy Shedenhelm Rick Shedenhelm Sabrina Stafford

Terry Turner
Susan Turrieta
Charlie Ulbricht
Gloria Velasquez
Michael Wehmeyer
Catherine Wiggins
Corey Wilson
Matthew Ziemnicki



One of the city's largest black-tie affairs, the Rodeo Austin Gala is a can't miss event for many of Austin's most influential individuals. Held at the Palmer Events Center on February 6, 2016, around 2,250 guests enjoyed performances from Kacey Musgraves and special guest Steve Wariner, while they shopped for luxury gifts in the silent and live auctions. Some of the packages included an African Safari, a weekend dove hunting trip and a 14K gold diamond necklace.

The live auction raised \$40,900 and the silent auction raised \$67,225. Overall, the Rodeo Austin Gala generated \$294,687 toward the mission.

Joel Anderson, Chair Calley Callahan Asklund, Vice Chair Hilary Dominguez, Vice Chair Jardin Loeffler, Vice Chair Monica Masters, Vice Chair Courtney Oldham, Vice Chair Karen Robinson, Vice Chair Tricia Sullivan, Vice Chair Fred Weber, Executive Liaison

Michelle Allen Jennifer Johnson Anderson Norma Babcock Victoria Brady Jennifer Bremer Brooke Browning Mary Chriss Missy Clark Monica Cook Steed Christine Duke Carol Evans Alyson Falk Zoe Feuerbacher Javier Garza Cindy Guzman Theresa Hayes

JoAnne Hendricks Tina Holloway Blair Hunter Kellie Janice Pat Kennedy Lee Ann Knox Doug LaPlante Christie Laycox Gregory Ledenbach Frances Ledenbach Katherine Lutter Julie Masek Abby Monk Paige Morgan Nichole Patteson Jose Pena

Helen Pena Melinda Perez Robbie Rakowitz Tommy Rakowitz Marcel Sendejo Mark Shaw Rebecca Taylor Krystal Towery Cynthia Valadez-Mata Amy Vleck Michelle White Audrie Wilson Erin Woodard



FASHION & FINE ART



The Bullock Texas State History Museum hosted the Youth Western Art Show and Miss Rodeo Austin Style Show and Coronation on January 23, 2016.

The first part of this special event featured the student gallery of Youth Western Art Show pieces including photography, digital art, traditional art and 3-D. The Youth Western Art Show attracted 304 entries from aspiring young Texas artists. High school students submitted their entries in hopes of earning one of the top 23 spots in the Youth Auction.

Following the Youth Western Art Show, the Miss Rodeo Austin Style Show and Coronation showcased eight young ladies who competed for the title of Miss Rodeo Austin and Miss Rodeo Austin Princess. Tianti Carter of Fort Worth, Texas, was crowned Miss Rodeo Austin 2016, Madison Ward of Weatherford, Texas, was crowned Miss Rodeo Austin Princess 2016. The Miss Rodeo Austin Royalty will serve as ambassadors for the Rodeo Austin brand throughout the year. Both winners received a \$16,000 scholarship.

FASHION & FINE ART COMMITTEE

The purpose of the Fashion and Fine Art Committee is to promote and facilitate the Miss Rodeo Austin Scholarship Contest and the Youth Western Art Show.

> Laurie Chandler, Chair Karis Gray, Vice Chair Cheryl Lively, Vice Chair Susan Turrieta, Vice Chair Gilbert Turrieta, Executive Liaison

Ashley Bergfield Linda Botello Kathryn Brady Jennifer Bremer Allison Cambell Vicki Carr Mary H. Chriss John Chriss Jean Crawford Jamie Evans

Zoe Feuerbacher Kyleigh Ann Futrell Karis Gray Emily House Kellie Janice Lee Ann Knox Ashley Ledesma Shawn Lehne Ieri Leseman Dawn Liesmann

Amy Lindner Jamie McWright Sandra O'Connor Rachael Pierce Jennifer Pierce Kim Straub Cindy Teich Susan Thompson Cassandra Wiggins Jeri Wines



COWBOY BREAKFAST

More than 4,000 Austinites attended Cowboy Breakfast on March 4, 2016, at the Long Center. The breakfast included an assortment of food items for the public, including biscuits, sausage wraps, brisket tacos, pancakes, donuts and even Catfish toes. Western entertainment included music, a trick roper, wood carver, two stepping lessons, a farrier and a Longhorn.



COWBOY BREAKFAST COMMITTEE

The purpose of the Cowboy Breakfast Committee is to plan, organize and coordinate Rodeo Austin's Cowboy Breakfast.

> Melinda Fiebig, Chair Ben Haley, Vice Chair Kristin Mattox, Vice Chair Stan Voelker, Executive Liaison

Adriana Becerra Alexis Denny Christine Duke Helen Eichblatt David Fiebig Carla Ford Ellen Halev Brent Harrell Tom Jennings Ashley Kelm Ann Kinzell John Kinzell

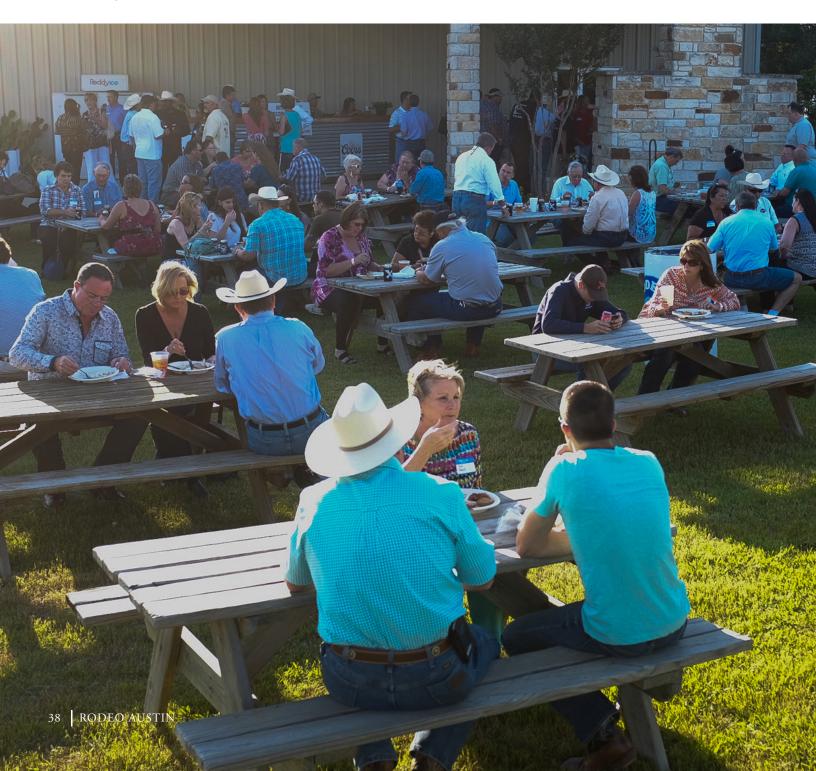
Sherry Krupinski Joe Lewright Jenny Meyer Kasi Miller Rob Miller Helen Pena Iose Pena Louise Reinhardt Ralph Reinhardt Eddy Ronshausen Jeffrey Rutkowski Mark Shaw

Regina Sorace Cynthia Valadez-Mata Caitlyn Voelker Rebekah Voelker Sandra Voelker Scott Voelker Stacey Voelker Lisa West Emily Wethington Syed Zaman

RODEO ROUNDUP ANNUAL MEETING

Rodeo Austin celebrated another successful year and all of the volunteers who made it happen! Volunteers, sponsors and members of the community were invited to the Rodeo Roundup Annual Meeting on Friday, June 17, 2016, at the Dr. Charles W. Graham Western Heritage Center.

Evening festivities included live music by Doug Moreland and the Flying Armadillos, complimentary BBQ, Rodeo Austin's Official Annual Meeting and 2016 awards.



SPONSORS

Rodeo Austin extends tremendous gratitude to the 59 organizations who support the mission, Promoting Youth Education - Preserving Western Heritage























































































































MARKETING

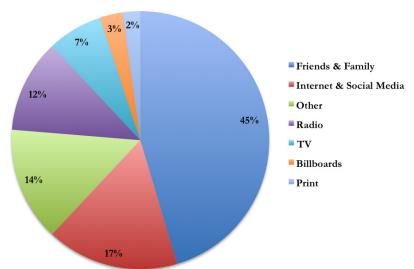


Rodeo Austin promoted the slogan Where Weird Meets Western again in 2016. Texans heard about the event from 663 TV commercials, 5,161 radio spots and 38 billboards that ran in the Austin area. Rodeo Austin also placed 47 light pole banners along Congress Avenue.

Social media provided another avenue for Rodeo Austin fans to get engaged. As of May 31, 2016, a total of 59,493 Facebook fans, 10,203 Twitter followers and 3,549 Instagram followers used social media to learn about daily activities, enter contests and share images.

RATV, Rodeo Austin's YouTube channel, streamed daily rodeo performances, competitive events, and entertaining promotional videos featuring Rodeo Austin's supporters. Rodeo Austin streamed a total of 126 hours of video content during the Fair and Rodeo.

HOW DID YOU HEAR ABOUT **RODEO AUSTIN?**



AMBASSADORS COMMITTEE

The purpose of the Ambassadors Committee is to provide brand promotion at community events, facilitate all School Tours, Rodeo Rumble, and the Junior Leaders Program, and host Public Tours during the Fair and Rodeo.

> Ernie Dominguez, Chair Leslie Knudsen, Vice Chair Solitaire Lind, Vice Chair Marie Richter, Vice Chair Manny Trinidad, Vice Chair Steve Jennings, Executive Liaison

Corby Alfred Joel Anderson Randy Bassett Adriana Becerra Veronica Beyer Joshua Blake Sharon Boone Dewy Brooks Brooke Browning Christina Bryant Frank Bucher Vanessa Bucher Audrey Cedillo John Chriss Julie Deinzer Jeff DeLeon Alexis Denny Scott DeVetter Hilary Dominguez Christine Duke Cary Dupuy Kayoko Ellis Marco Escobedo Jeff Estes Carol Evans Alyson Falk Kayla Fink Andrea Foster Beverly Fox Kyleigh Ann Futrell Cindy Gray

Lori Gray Ericka R Gregor Theresa Hayes Mark Hodges **Emily House** Heather Huerta Michele Hulsey Trey Hulsey Blair Hunter Marina Jaramillo Janie Johnson Ashley Karpinski Ashley Kelm Kristi Koch Debby Lawrence Stephanie Lemke Katherine Lutter Gwen Martin Iulie Masek Justin Leo Mathers Loree Mathieson Mindy McArthur Taylor McBride Ginger McCready Jamie McWright Ginny Miller Kristin Miner Mark Mitchell Brad Monk Abby Monk Kirsten Notaro

Courtney Oldham Andrea Peralez Jordan Phillips Ryan Pierce Kyle Radford Hugh Ramsey Hilary Roberts Joy Roman Matt Rutherford Marcel Sendejo Phyllis Siebert Regina Sorace Tricia Sullivan Cheri Trinidad Roxy VanLoo Gloria Velasquez Amy Vleck Hal Weatherford Tessa Weatherford Susan Wheeler Debbie Wieland Brian Winterton Erin Woodard Syed Zaman Jamie Zerwas

JUNIOR LEADERS

Samantha Akers Kaylin Bender Christy Burch Elizabeth Chavez Ricardo Chavez Alex DiTullio Kylie Duett Axel Fox Sophie Fox Audrey Graham Kelcy Horne Mikael Huerta Elaine Jackson

Carissa Jackson Payton Jones Starla Lawhon Savannah Lawhon Jessie Ledesma Kelsey Leseman Ryleigh Murphy Loren Nevers Kaitlynn Norsworthy Codi Ochoa Cade Oldham Austin O'Neal Michelle Parker

Courtney Patridge-Lee, Jr. Samantha Ramirez Tristan Reyes Katerina Rigopoulos Matthew Rosilier Bridgett Sullivan Norris Thomas, Jr. Olivia Twining Cassandra Twining Kimberly VanLoo Denise Villalobos



SOUVENIR COMMITTEE

The purpose of the Souvenir Committee is to sell Rodeo Austin merchandise on the fairgrounds and at all Rodeo Austin events.

> Charles DiTullio, Chair Deanna Davis, Vice Chair Claire Ronner, Vice Chair Steve Jennings, Executive Liaison

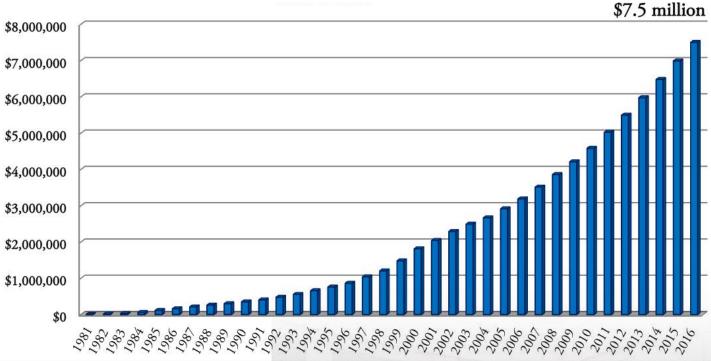
Ashlie Von Stroh Bryan Adams Roxana Adams Anthony Cianciotto Caryn Cluiss Laura DiTullio Candice Grumbles Mary-Gail Hamilton Rodney Homer

Niki Jones Allan Jones Rebecca Jones Robin King Katherine McCaston Kristin Miner Kailin Miner Kathy Oglebay Joy Roman

Nancy Ronshausen Eddy Ronshausen Alisha Ronshausen Matthew Ronshausen Sharon Trammell Irene Venegas Melissa Walker Cindy West Phyllis Youngdahl

SCHOLARSHIPS

TOTAL SCHOLARSHIP GIVING 1981-2016



Rodeo Austin will award \$512,000 in scholarships to 34 students in the summer of 2016.

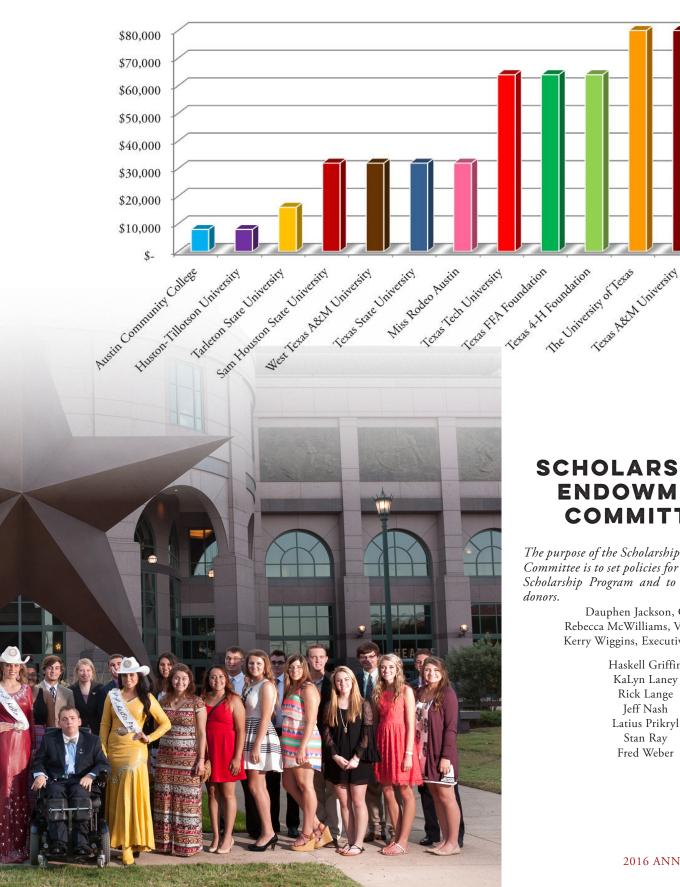
Since the Scholarship Program began in 1981, Rodeo Austin has awarded \$7.5 million in college scholarships to 2,345 Texas students.

QUICK FACTS

- 144 students studying 50+ majors at 20 universities
- 61% come from a household income of \$75,000 or less
- 2016 Rodeo Austin Scholarships average \$15,059



2016 SCHOLARSHIPS BY SCHOOL OR FOUNDATION



SCHOLARSHIP & ENDOWMENT COMMITTEE

The purpose of the Scholarship and Endowment Committee is to set policies for the Rodeo Austin Scholarship Program and to seek endowment donors.

> Dauphen Jackson, Chair Rebecca McWilliams, Vice Chair Kerry Wiggins, Executive Liaison

> > Haskell Griffin KaLyn Laney Rick Lange Jeff Nash Latius Prikryl Stan Ray Fred Weber

ENDOWMENTS



\$250,000+

Austin Endowment Society

\$100,000+

Wayne and Jo Ann Moore Foundation Endowment Christine and Roger J. Engemoen Endowment

\$50,000**+**

1986B Travis County Endowment Robert Sneed Endowment Walker Rolf Texas Scholarship Endowment Niley J. & Stephen W. Smith Endowment

\$25,000+

Rodeo Austin Board of Directors Endowment Tommy Dodd Memorial Endowment

Brian & Shelley Hill Endowment 1985 Travis County Endowment James & Clara Jo Huckaby Endowment La Pasadita Endowment Million Dollar Club Endowment Classic - Brent Thurman Endowment Earl Callahan Endowment Ted & Harriet Nagel Endowment

UNDER \$25,000

1986A Travis County Endowment ATCLS Endowment Hank & Cathy Rothell Endowment SAJE Endowment Ruth P. Elliott FFA David Kitchen's Endowment

Jack Carmody Endowment Margaret A. Cathey Endowment Oakes M. Plumber 4-H Cynthia Eledge Endowment Charlotte Dalton Memorial Endowment Brandon Hicks Endowment Classic – Rob Norton Endowment McCoy Corp Endowment Oakes M. Plumber FFA Paleface Ranch Foundation Phantom Endowment Robert Hicks Jr. Endowment Ruth P. Elliott 4-H Past Presidents' Endowment



VOLUNTEERS

NUMBER OF VOLUNTEERS

988

NUMBER OF COMMITTEES 23

AVERAGE AGE 48 years old

EDUCATIONAL LEVEL 66.7% have a college degree

AVERAGE AMOUNT SPENT PER VOLUNTEER ANNUALLY

\$2,208

AVERAGE YEARS OF SERVICE

9.4 years

EMPLOYMENT STATUS

88% Full-Time

3.3% Part-Time

8.7% Retired/

Other

VOLUNTEERS PLANNING TO RETURN

88.6% Yes 10.3% Maybe 1.1% No AVERAGE HOURS OF ANNUAL SERVICE PER VOLUNTEER

69.8





TOP COMMITTEE MEMBERS & NOMINEES FOR COMMITTEEMAN OF THE YEAR*

Billie Bonugli, Event Staff Vicki Carr, Fashion & Fine Art Carla Ford, Bullet Proof Carla Ford, Cowboy Breakfast Andrea McFarland, Youth Auction Ginny Miller, Ambassadors Dalton Moore, 100X Jennifer Orman, Operations Nola Plumb, BBQ

Jeff Pruitt, Rodeo Shirley Pruitt, Calf Scramble Mark Shaw, Rodeo Austin Gala Charlie Ulbricht, Shoot Out Cindy West, Souvenir Jeri Wines, Backstage Shirley Winsier, Competitive Events

*All top committee members selected by committee chairs are finalists for Committeeman of the Year.

MEDIA PARTNER OF THE YEAR NOMINEES

Kylie McGivern, KXAN

Megan Snipes, KEYE Heather White, iHeart Media

LONE RANGER AWARD NOMINEES

Jonathan Brooks, Wagner Consulting

Jim Bob Fisher, Ideal Video Productions Sean Ford, Sunset Valley Police Chief

JUNIOR LEADERS CONTEST

Olivia Twining, Junior Leader of the Year

Cade Oldham, Rookie of the Year Ryleigh Murphy, Junior Rookie of the Year

MOST DEDICATED COMMITTEE CHAIR NOMINEES

Joel Anderson Laurie Chandler Charles DiTullio Ernie Dominguez Melinda Fiebig Haskell Griffin

Dauphen Jackson Rick Lange Lance Lively **Don Mabry** Ricky Masters Jenny Meyer

Melvin Sobotik Caleb Stafford Ioe Straub Terry Turner Alex Valdes

MOST DEDICATED COMMITTEE VICE CHAIR NOMINEES

JR Andrews Ashlee Arnold Kurt Bender Matt Berry, Jr. Bobbie Bishop Brad Boyett Amelie Cabaza Calley Callahan Asklund Stephen Cummings Deanna Davis Jeff Denton Jeff Dodd Hilary Dominguez Kevin Drake Jerry Epps Andy Feild Mickey Foster George Fritz Kara Garrett Tyler Graham Karis Gray Ben Haley

Charlie Hamilton Novella Heffington Paul Hermesmeyer Sterling Howry Leonard Jones Leslie Knudsen Ashley Ledesma Eddie Ledesma Eddie Ledesma Ieri Leseman Solitaire Lind Cheryl Lively Shayne Lockhart Jardin Loeffler Jason Magdalena Monica Masters Kristen Mattox Andrea McFarland Temetria McVea Rebecca McWilliams Chris Mellenbruch Tia Miller

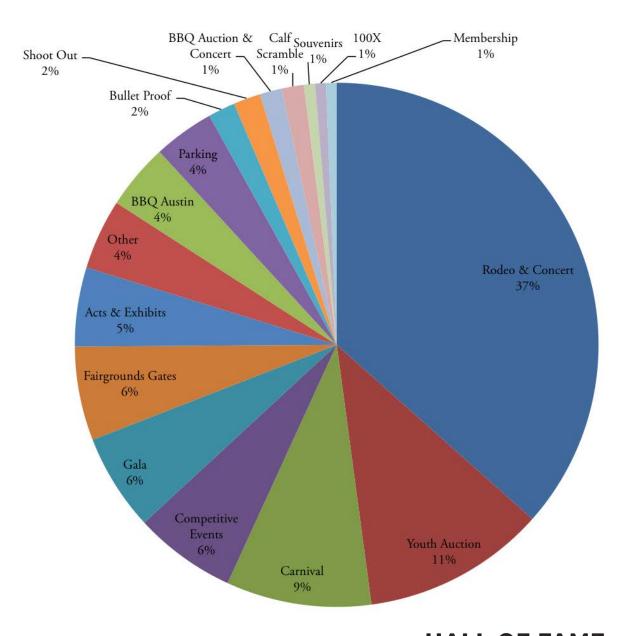
Steve Mills Dale Mitschke Courtney Oldham Chris Padgett Gene Patalik Rick Plumb Trey Powers Eric Pugh Travis Randig Bill Rhvan Marie Richter Karen Robinson Claire Ronner Jeff Rutkowski Brian Schultz Greg Schultz Tricia Sullivan Manny Trinidad Susan Turrieta Ashley Ulbricht Russell Waters Fred Weber

*Bold designates 2016 Award Winner.



FINANCIAL OVERVIEW

FY 2016 GROSS INCOME



FINANCE COMMITTEE

The purpose of the Finance Committee is to provide financial oversight, set policies, develop the annual budget and monitor investments of Rodeo Austin.

> Lance Lively, Chair Shaun Tuggle, Executive Liaison

Keith Berdoll Brian Lehne Hap Feuerbacher Joe Straub KaLyn Laney Bryan Teich

Eddie Ledesma

*All financial information provided is subject to annual audit adjustment

HALL OF FAME **SELECTION COMMITTEE**

The purpose of the Hall of Fame Selection Committee is to nominate and induct members into the Hall of Fame class as well as host an annual induction ceremony as necessary for the induction of new members.

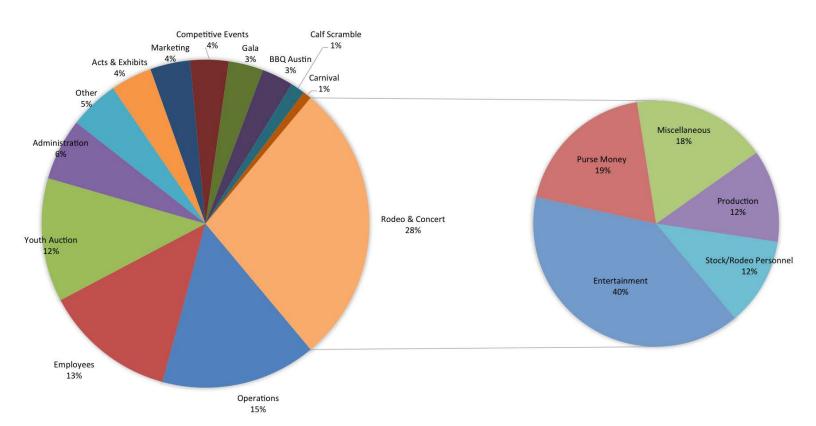
> Brian Lehne, Chair Hap Feuerbacher, Executive Liaison

Bill Knolle Curtis Calhoun Verlin Callahan Lance Lively Jay Evans Hil Stroup

Haskell Girffin

^{*}Does not include activity associated with the scholarship endowment trust

FY 2016 GROSS EXPENSE



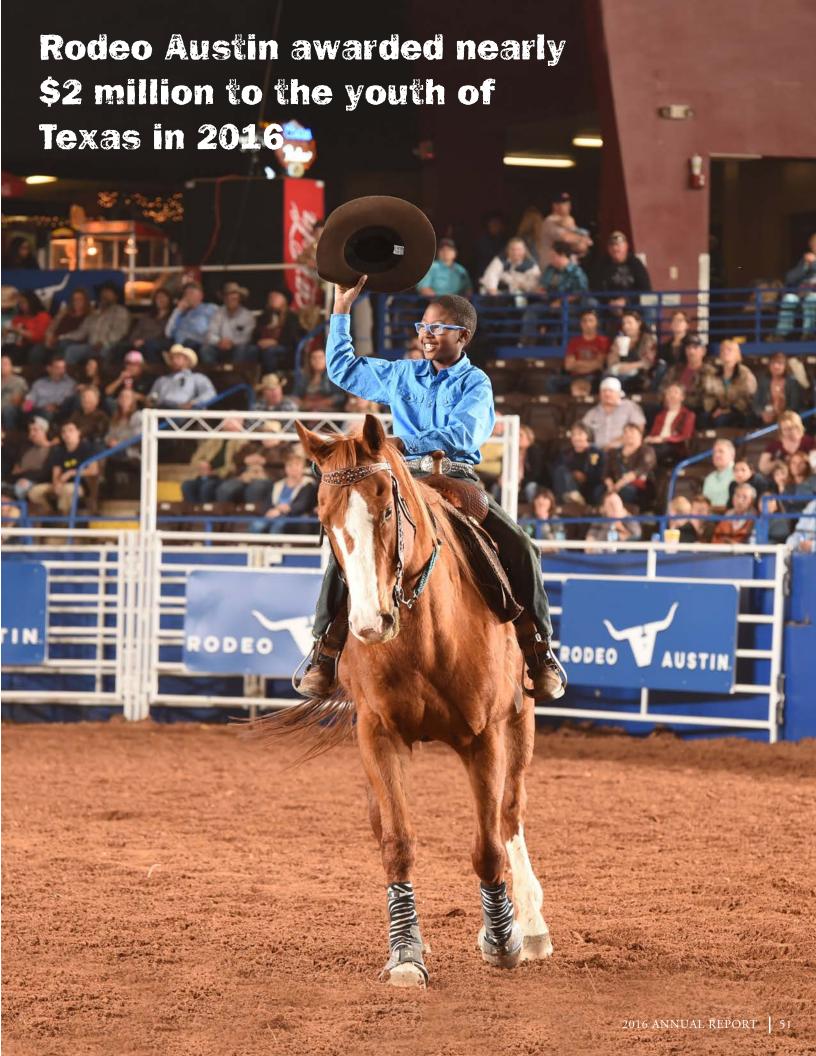
LEGAL & SAFETY COMMITTEE

The purpose of the Legal and Safety Committee is to provide strategic guidance to assist Rodeo Austin in the management of its legal affairs.

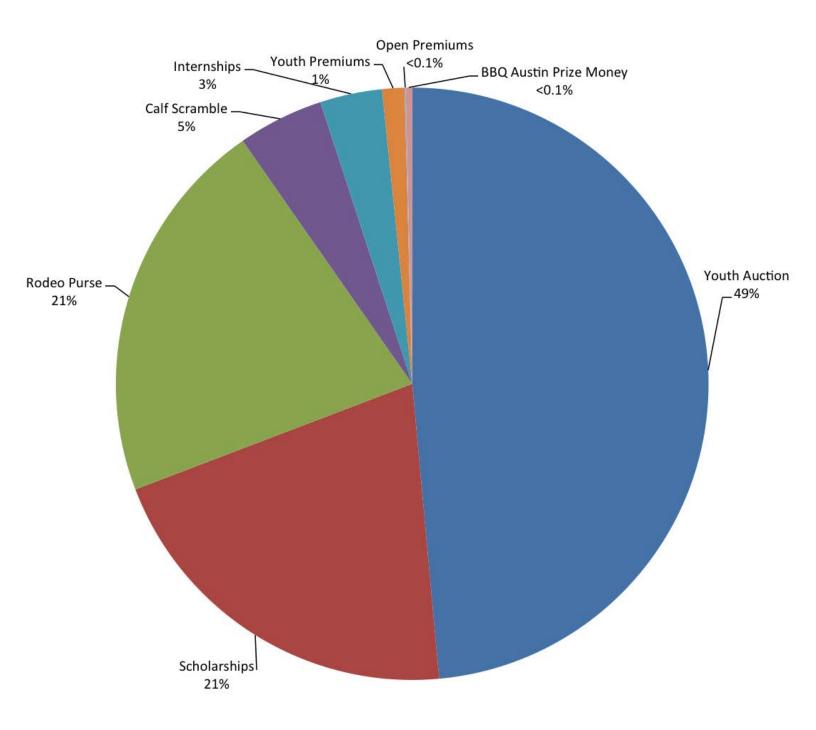
Alex Valdes, Chair Jerry Epps, Vice Chair Shaun Tuggle, Executive Liaison

Mike McCauley Tom Virr Latius Prikryl Mary Luedeker Marilyn McCauley Erin Woodard

^{*}Does not include activity associated with the scholarship endowment trust



FY 2016 TOTAL GIVING



\$ 1,945,885 PROMOTING YOUTH EDUCATION \$533,822 PRESERVING WESTERN HERITAGE

\$2,479,707 TOTAL GIVING

 $^{^\}star$ An additional \$728,435.77 in Market Livestock Proceeds were given to Junior Livestock Exhibitors

ECONOMIC IMPACT

Rodeo Austin's growth over the last 15 years has had an extremely postive affect on the Travis County and Austin community. Annually, Rodeo Austin hosts attendees from around the world during the 15-day event, proving its value to the Austin region. Total economic activity (including the ripple effects) attributable to the "importing" of external dollars into the community, spending by non-Austin MSA attendees and exhibitors, and normal operating expenditures of the organization yielded the following:

ESTIMATED ECONOMIC & TAX IMPACT OF RODEO AUSTIN

Output	Earnings	Employment	Tax Revenue
\$77.0 million	\$23.4 million	974 jobs	\$1.9 million

Since being founded in 1938, Rodeo Austin has become an important cultural event and tourism attraction for Central Texas. For over 75 years, Rodeo Austin's supporters, volunteers, and donors have raised millions for Texas youth, including \$7.5 million in scholarships. Not only have the annual attendance and fundraising efforts grown, but the scope and quality of events have solidified the Austin region's reputation as a premier location for livestock competitions and the sport of rodeo. As one of America's top ten professional rodeos, Rodeo Austin attracts competitors from North America, Europe, and Australia.

An additional benefit not easily captured in economic impact models is Rodeo Austin's role in expanding the region's overall tourism offerings. Rodeo Austin both directly attracts visitors to Austin and provides a secondary entertainment option for Central Texas tourists who are not western aficionados. In 2013, for example, nearly two-thirds of out-of-town survey respondents indicated Rodeo Austin was the primary reason for visiting the region. Approximately 20 percent of total survey respondents attended SXSW. These facts reinforce Austin's reputation as a premier entertainment destination – attracting visitors seeking a variety of entertainment options.

Rodeo Austin also has a commitment to working with local vendors and entertainers. In 2014, Rodeo Austin paid \$280,000 to over 100 Austin area musicians to perform during the fair and rodeo. The Rodeo spent a total of \$5.2 million with local businesses or roughly 50 percent of the organization's total annual budget.

Looking to the future, Rodeo Austin has maximized the growth potential at the Travis County Expo Center. Not only do the facilities need renovations and upgrades, but outdoor activities are susceptible to inclement weather. The decline in fair attendance in 2014, for example, was directly linked to rain. Rodeo Austin and the public sector will need to partner on facility solutions to ensure the rodeo remains a sustainable and growing community asset. A new arena and multi-use facility are necessary for the future growth and viability of this community asset.

ECONOMIC IMPACT

Building upon studies completed in 2005, 2008, and 2011, Rodeo Austin worked with TXP to update the findings for the 2014 - 2015 fair, rodeo, and other fundraising events held throughout the year. This analysis measures the aggregate economic and financial impact of all events and activities on the Austin MSA using an input-output economic model.

Much of the underlying data used in this analysis was obtained from annual surveys conducted by Rodeo Austin. While the annual surveys provide specific information required for the economic impact analysis such as average length of trip, spending by non-locals, and ticket sales, the surveys also capture the number of non-Austin MSA visitors and exhibitors. Based on this data, TXP was able to estimate the percent of total non-local attendees and visitors.

The following assumptions were used in the analysis of Rodeo Austin and related events:

- While many local residents enjoy Rodeo Austin, for economic impact analysis purposes, only the estimated spending that comes from attendees and exhibitors residing outside the region is used in the calculations.
- Rodeo Austin 2015 attracted over 255,000 attendees and 8,000 livestock and competitive event entries. Approximately 35 percent of attendees and 85 percent of livestock exhibitors were non-Austin MSA residents.
- The average non-local attendee/exhibitor spent \$185 per day on lodging, food, gas, retail goods, and other services.
- The average attendee spent 1.5 nights and the average exhibitor spent 2.0 nights in the Austin area.
- The ProRodeo portion of Rodeo Austin 2015 attracted 522 contestants from outside of the Austin MSA.

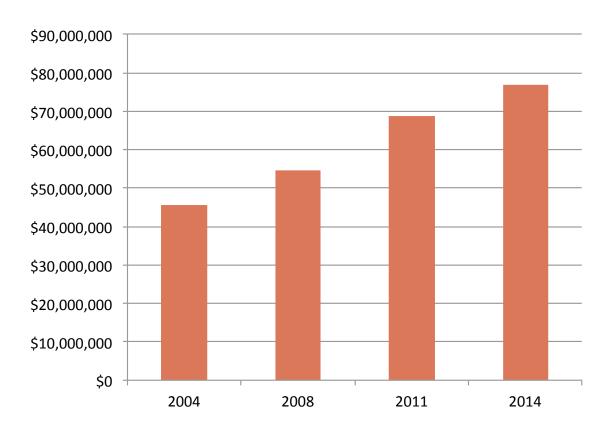
Sector	Output	Value Add	Earnings	Employment
Agriculture, forestry and hunting	\$34,963	\$12,078	\$4,474	0
Mining	\$188,746	\$95,587	\$39,455	0
Utilities	\$1,527,805	\$913,864	\$302,173	3
Construction	\$484,181	\$241,522	\$177,141	5
Manufacturing	\$1,981,452	\$738,162	\$403,970	8
Wholesale trade	\$1,902,233	\$1,283,103	\$593,635	9
Retail trade	\$8,199,289	\$5,370,954	\$2,792,794	114
Transportation and warehousing	\$1,042,073	\$567,420	\$394,620	10
Information	\$2,936,329	\$1,597,988	\$720,977	12
Finance and insurance	\$4,269,455	\$2,473,938	\$1,177,257	21
Real estate and rental and leasing	\$7,073,760	\$5,237,841	\$528,276	24
Professional, scientific, and technical	\$3,060,450	\$2,046,564	\$1,432,531	23
Management of companies and enterprises	\$432,605	\$268,494	\$177,997	2
Administrative and waste services	\$1,977,619	\$1,307,200	\$858,162	38
Educational services	\$430,100	\$244,047	\$176,903	7
Health care and social assistance	\$2,603,152	\$1,612,594	\$1,223,682	34
Arts, entertainment, and recreation	\$10,960,731	\$6,745,990	\$3,824,387	200
Accommodation	\$11,759,665	\$7,569,345	\$3,447,324	135
Food services and drinking places	\$14,278,579	\$7,428,752	\$4,525,851	303
Other services	\$1,857,789	\$946,813	\$565,442	23
Households	\$0	\$31,494	\$31,494	3
Total	\$77,000,976	\$46,733,752	\$23,398,545	974

Beyond the direct, indirect, and induced economic impacts detailed herein, Rodeo Austin generates tax revenue for local and state taxing jurisdictions through direct attendee taxable spending as well as supporting local firms that pay property tax. Total local sales tax, hotel tax, and other revenues attributable to Rodeo Austin are approximately \$1.9 million.

ESTIMATED LOCAL TAX IMPACT OF RODEO AUSTIN

Tax	City of Austin	Travis County	Total
Sales Tax	\$430,095	N/A	\$430,095
Hotel/Lodging Tax	\$789,864	N/A	\$789,864
Other Taxes/Fees	\$420,721	\$287,001	\$707,722
Total Revenues	\$1,640,679	\$287,001	\$1,927,680

ESTIMATED ECONOMIC IMPACT OF **RODEO AUSTIN BY YEAR**





97% of fairgoers would recommend the event to a friend



